### **OPERATIONAL EVALUATION (2023)**

Winfield O'Neal 25-N / 23008 Franklin County, Hilliard 4740 Cemetery Rd.

FORM	DESCRIPTION	OK	NO
4.0	Operational Checklist – Maximum = 6 Points	G	
4.1	(enter points recorded on bottom of Form 4.0)  Appointment of Agency Managers		
4.1	A. Deputy to Work at Least Twenty (20) Hours Per Week	-	
		(5)	*
	Proposed Work Hours Per Week 40		
	B. Appointment of Manager and Assistant <b>OR</b> Acceptable Statement	(3)	0
4.2	Experienced Employees Summary		
	Gave Acceptable Statement OR Provided Names	(2)	0
4.3	Staffing and Personnel Calculation		
	A. Hours Recommended: 314 Proposed: 374	4	*
	B. Work Hours and Pay Calculated Correctly	(2)	0
	C. Meets Minimum Wage Requirement	0	*
	(2023 Ohio Minimum Wage Rate = \$7.25 or \$10.10 Per Hour)	1	
4.4	Start-Up Costs Calculation	_	
	A. Adequate and Accurate Personnel Costs	(3)	0
	B. Adequate and Accurate Site Preparation Costs	(2)	0
	C. Adequate and Accurate Rental Payments	(2)	0
	D. Total Required: \$23,449.67 On Deposit (Form 3.4): \$29,282.31	5	*
4.5	Deputy Registrar Contract	_	
	A. Filled Out Completely and Properly	(2)	0
	B. Signed and Properly Notarized	3	0
	ODEDATIONAL EVALUATION DOINTS (May 40 Dainta)	40	
NOTE: Scor	OPERATIONAL EVALUATION POINTS (Max. 40 Points) e indicated "*" may lead to disqualification OR contract contingency. Score "0" may lead to contract		
NOTE. SCOT	e indicated — may lead to disqualification or contract contingency. Score of may lead to contract	Continger	Су
Comments	S:		
Evalu	ators' signatures Printed names	<u>Date</u>	
(1)	ut a timple Robert A. Fragale	2/24	192
	7		
(2)			

### **PAYROLL COMPARISON - 2023**

### Proposer Name: Winfield O'Neal

Evaluator Printed Name: Robert A. Fragale

	25-N	<u>Loc. 2</u>	<u>Loc. 3</u>	<u>Loc. 4</u>	<u>Loc. 5</u>	Loc. 6
Highest Rate	#17	V.				
_owest Rate	412					
Number of Hours Recommended	214					
Number of Hours Proposed	274					
Total Monthly Wages	412,808					

## PERSONAL EVALUATION (2023)

Winfield O'Neal 25-N / 23008 Franklin County, Hilliard 4740 Cemetery Rd.

Evaluation Team Number:
Location(s) Proposed: (#1) <u>35-N</u>
Proposed as 2 <sup>nd</sup> Location
Verify Proposer's Full Name: (#2) Winfield V. O'Neal
Proposer's County of Residence (NPC Operation): (#4)
Verify Proposer's Driver's License Number: (#6)
Proposing as Minority: (#9) YesNo
Proposing as: (#10) Individual Clerk of Courts Co. Auditor Nonprofit Corp.
SCORING SUMMARY
FORM 3.0, PERSONAL CHECKLIST (Max. 16 Points):
PERSONAL EVALUATION, Page 2 (Max. 55 Points):
BUSINESS AND EMPLOYMENT EXPERIENCE, Page 3 (Max. 100 Points): 100
PERSONAL EVALUATION, Page 5 (Max. 28 Points): 28
PERSONAL EVALUATION, Page 6 (Max. 17 Points):
PERSONAL EVALUATION, Page 7 (Max. 27 Points):
PERSONAL EVALUATION, Page 8 (Max. 15 Points): 15
TOTAL POINTS (Max. 258 Points): 253
TOTAL POINTS (Max. 258 Points):
Comments: - Submitted BCI; FBI results from when hired at agency.
<u>Evaluators' Signatures</u> <u>Evaluators' Printed Names</u> <u>Date</u>
(1) Mut a. Largale Robert A. Fragale 2/24/23
(2)

	PERSONAL EVALUATION	OK	NO
1.	Proposer does not and will not hold a PROHIBITED elective public office other than County Clerk of Courts or County Auditor? (#11 & 12)	5	*
2.	Proposer does not hold an overlapping deputy registrar contract? (#13)  If contract overlaps, what is the expiration date of the contract?	0	0
3.	Proposer is not a prohibited relative of a current deputy registrar? (#14, 15 & 16)	(5)	*
4.	Proposer is not a prohibited relative of an ODPS employee, or (if a relative) proposer has either been a deputy registrar continuously since January 1, 1992, or the ODPS employee became employed after the proposer was first appointed deputy registrar? (#17)	6	*
5.	Proposer is not a State of Ohio employee or will resign? (#19)	3	*
6.	Proposer is not an active insurance agent or is nonprofit? (#20)	(5)	*
7.	Proposer states no criminal conviction within the last 10 years? (#21)	(5)	*
8.	Proposer owes no local, state, or federal delinquent taxes, social security payments, workers' compensation premiums or mandatory contributions? (#22)	<u>(5)</u>	*
9.	Proposer agrees to maintain acceptable business liability insurance in accordance with Ohio Revised Code section 4503.03(C)? (#23)	<u>(5)</u>	*
10.	Proposer can meet bond requirements? (#24 and acceptable proof)	(5)	*
11.	Acceptable educational information OR nonprofit corporation? (#25)	(5)	0
12.	Proposer has computer training or experience? (#26)	5	0
NO.	PERSONAL EVALUATION POINTS, Page 2 (Max. 55 Points)  TE: Score indicated "*" may lead to disqualification OR contract contingency. Score "0" may lead to contract contract continuous process and the score indicated "*" may lead to contract contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to disqualification OR contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract continuous process and the score indicated "*" may lead to contract contr	5 ntingency	5
Com	nments:		

### BUSINESS AND EMPLOYMENT EXPERIENCE VERIFICATION

Person called:	Christina	Lackson	at telephone		
Company:					
Relationship:					
Verified experien	ce as: Deputy Regist	rar Agency Owner (50)	Other Bu	siness Owner (34)	X_
Manager or Supe	ervisor (25)	_ Deputy Registrar Emp	oloyee (23)	Other Employee (20)	
Hours per week:	25 -50				
From (date):	3/2011	To (date):Pre	sent	Length: 12 y	eors
Verified Hours	25-50 = Facto	or x Years	<u> 12.0</u> x Point	s 34 = 2	85.6
Person called:			at telephone (	)	
Company:					
Relationship:					
Verified experien	ce as: Deputy Regist	rar Agency Owner (50)	Other Bu	siness Owner (34)	<u>:</u> 8
Manager or Supe	ervisor (25)	_ Deputy Registrar Emp	oloyee (23)	Other Employee (20)	
Hours per week:	n=				
From (date):		To (date):		Length:	
Verified Hours	= Facto	orx Years	s x Point	s =	
Person called:			at telephone (	)	
Company:					
Relationship:					
Verified experien	ce as: Deputy Regist	rar Agency Owner (50)	Other Bu	siness Owner (34)	
Manager or Supe	ervisor (25)	_ Deputy Registrar Emp	oloyee (23)	Other Employee (20)	
Hours per week:					
From (date):		To (date):		Length:	
Verified Hours	= Facto	or x Years	sx Point	s =	

#### **BUSINESS AND EMPLOYMENT EXPERIENCE CALCULATION**

13	<b>DEPUTY REGIST</b>	RAR AGENCY	OWNER F	xperience	Form 3.2

ITEM	AGENCY/COMPANY	Н	ours	=	FACTOR	X Y	EARS X POINTS	=	SCORE	VERIFIED
A.	Accessor to the Win	#	NA	=	1.0	Х	x 50	=		
B.		#	NA	=	1.0	Х	x 50	=		
C.		#	NA	=	1.0	Х	x 50	=		
			S	ub	total of	13-	A, 13-B & 13-C =			

14. OTHER BUSINESS OWNERSHIP Experience, Form 3.2

ITEM AGENCY/COMPANY	HOU	RS = FACTO	R X YEA	RS X F	POINTS	; =	SCORE	VERIFIED
A. P.V. Enterprises LLC	# 34	5-50= . 7	x 19	X	34	=	285.6	X
В.	#	=	X	X	34	=		
C	#	.=:	Х	Х	34	-		
		Subtotal o	f 14-A,	14-B &	14-C	-	285.6	

15. SUPERVISORY / MANAGEMENT (ANY BUSINESS - INCLUDING DR) Experience, Form 3.2

ITEM AGENCY/COMPANY	HOU	RS = FAC	TOR X YEA	RS X F	POINTS	s =	SCORE	VERIFIED
A.	#	=	Х	Х	25	=		
B.	#	=	Х	Х	25	=		
C <sub>e</sub>	#	=	Х	Х	25	E		
		Subtota	l of 15-A,	15-B &	15-C	=	_ 721	

Total DR, Ownership and/or Management #13-15 (Max. 100 Points) = \

16. DEPUTY REGISTRAR EMPLOYMENT (NON-MANAGEMENT) Experience, Form 3.2

ITEM AGENCY	HOU	RS = FAC	TOR X YEA	ARS X I	POINTS	s =	SCORE	VERIFIE
Α.	#	=	Х	Х	23	=		
В.,	#	=	Х	Х	23	=		
C.	#	=	Х	Х	23	=		
D.	#	=	Х	Х	23	=		
	Subto	otal of 16	-A, 16-B,	16-C 8	16-D	=		

Total DR Employment Experience #16 (Max. 90 Points) =

17. OTHER EMPLOYMENT Experience, Form 3.2

ITEM	AGENCY/COMPANY	HOURS	= FAC	TOR X YEAF	RS X F	POINTS	; =	SCORE	VERIFIED
A.		#		Х	Х	20	=		
B.		#	=	Х	Х	20	=		
C.		#	=	Х	Х	20	=		
D.		#	=	Х	Х	20	=		
	Subto	tal of Li	nes 17	-A, 17-B, 1	7-C &	17-D			

Total Other Employment Experience #17 (Max. 80 Points) =

ENTER LARGEST OF TOTALS [13-15 (100 pts.), 16 (90 pts.), or 17 (80 pts.)] =



	PERSONAL EVALUATION	OK	NO
18.	Form 3.3 – Customer Service Experience		
	Did proposer provide acceptable list of ideas to improve customer service at a deputy registrar agency or provide an example of something done as part of a job or business to improve services for customers?		0
19.	Form 3.4 – Start-Up Cost Funds On Deposit (not required for Auditors or Clerks of Co	urts)	
	A. Are funds in acceptable financial institution and verified with bank/teller stamp?	(5)	*
	B. Are funds in proposer's or proposer's business name or joint with spouse?	(5)	*
20.	Form 3.5 – Political Contributions Report (not required for Auditors or Clerks of Courts	)	
	Did proposer mark "NO" for every category, every year? (For Nonprofit Corporations, evaluate both Corporation's and CEO's Form 3.5)	5	*
21.	Form 3.6 – Personnel Policy Summary		
	Does proposer agree to provide/maintain a written personnel policy covering the follow	wina:	
	A. Hiring employees with deputy registrar agency experience?	T	
	B. Equal Employment Opportunity?	1	
	C. Employee training by the deputy registrar?	1	
	D. Participation in BMV provided training?	1	
	E. Evaluation of employee performance?	1	
	F. Grounds for discipline or dismissal/termination (list) which shall include drug and alcohol use?		
	G. Progressive disciplinary steps?	(11)	0
	H. Dress code with list of acceptable attire?		
	Dress code with list of unacceptable attire?	1	
	J. A policy for maintaining the professional appearance of all staff at all times?		
	K. Fringe benefits (beyond those required by law or contract)?		
		<u> </u>	
	PERSONAL EVALUATION POINTS, Page 5 (Max. 28 Points)	28	
NOT	E: Score indicated "*" may lead to disqualification OR contract contingency. Score "0" may lead to contract continuous contract continuous contract contract continuous contract contra		
Com	ments:		

	PERSONAL EVALUATION	ок	NO				
22.	Form 3.7 – Security Plan Summary - Did proposer agree to provide:						
	A. An electronic alarm system? (Mandatory)						
	B. Alarm system monitored 24 hours, off-site? (Mandatory)						
	C. Alarm system reports off-site if wires cut or tampered with? (Mandatory)						
	D. Adequate alarm monitored panic/hold-up buttons? (Mandatory)						
	E. Motion detectors connected to alarm system? (Mandatory)						
	F. Alarm monitored contacts on all exterior doors? (Mandatory)						
	G. Alarm monitored contacts on all exterior windows? (Mandatory)						
	H. Video recording camera surveillance system? (Mandatory)						
	Safe or secured locking cabinet? (Mandatory)	13	*				
	J. Secured storage room with alarm monitored contacts on door(s) and window(s), if applicable? (Mandatory)	9					
	<ul> <li>K. Cross cut shredder to be made available to destroy customer copy records? (Mandatory)</li> </ul>						
	<ul> <li>All doors and all windows will be securely locked when license agency is closed? (Mandatory)</li> </ul>						
	M. Smoke, fire, and carbon monoxide detection devices (Mandatory)?	2					
	N. Interior/Exterior motion activated security lights? (Suggested) – Check OK or NO	OK	NO				
23.	Form 3.8 – Facility Maintenance Plan Summary - Did proposer agree to provide:						
	A. Indoor/Outdoor maintenance and cleaning?	(1)	0				
	B. Prompt snow and ice removal?	(1)	0				
	C. Carpet and/or floor cleaning (if appropriate)?	(1)	0				
	D. Repainting?	(1)	0				
NOT	PERSONAL EVALUATION POINTS, Page 6 (Max. 17 Points)  NOTE: Score indicated "*" may lead to disqualification OR contract contingency. Score "0" may lead to contract contingency.						
Com	Comments:						

		PERSONAL EVALUATION	ок	NO		
24.	For	m 3.9 – Involved and Invested in Your Business				
	<ol> <li>How do you plan to manage, be responsible, and be accountable for this business at all times?</li> </ol>					
	2. How will you ensure that all laws, rules, guidelines and procedures are followed, at all times, specifically with regard to issuing and renewing driver licenses, identification cards, and vehicle registrations?					
	3.	What measures will you put in place to detect, deter, and prevent fraud?	<b>(1)</b>	0		
	4. The Ohio Bureau of Motor Vehicles routinely issues new and/or revised policy and procedural changes through email broadcasts to the deputy registrars. How will you ensure that policies and procedures are communicated to the staff and followed on a daily basis?					
	5.	How will you demonstrate good leadership to your employees?	1	0		
	6. How will you maintain a high level of professionalism each day in this business?					
	7.	How do you intend to recruit and retain high quality employees?	1	0		
	8.	How will you provide a safe, clean, and friendly place to do business?	0	0		
	9.	How would you deal with an irate customer?	1	0		
*	10.	What training or advice do you, or will you, give to your employees for dealing with irate customers?	1	0		
	11.	How will you meet the expectations of the Ohio Bureau of Motor Vehicles?	0	0		
	12.	Why should the Ohio Bureau of Motor Vehicles consider you for a deputy registrar license agency contract?	0	0		
25.	For	m 3.10(A) (B) or (C) – Affidavit of Individual, Auditor/Clerk of Courts or Nonprofit Co	rpora	tion		
		Did proposer submit proper affidavit without alteration and does it appear to be complete, accurate, and truthful?	3	*		
	B.	s it the affidavit duly signed and notarized?	2	*		
26.	Lo	cal Law Enforcement Report / Articles of Incorporation (AOI)				
		No disqualifying convictions for individual / AOI for nonprofit corporation?	3	*		
	B.	No convictions (except minor traffic) / AOI for nonprofit corporation?	2	0		
27.		I / FBI Criminal Background (WebCheck) Report / AOI for Nonprofit Corporation disqualifying convictions for individual / AOI for nonprofit corporation?	5	$\bigcirc$		

PERSONAL EVALUATION POINTS, Page 7 (Max. 27 Points)



	PERSONAL EVALUATION	ОК	NO				
28. Credit Report (issued in 2023) / Certificate of Good Standing for Nonprofit Corporation *Credit Reports are not required for County Auditors and County Clerks of Courts							
	A. Credit report submitted contains credit score?						
	B. No tax liens (state or federal)?	(3)	0				
	C. No judgments for the past 36 months?*	(3)	0				
	D. *No bankruptcy filed or trusteeship imposed for the past 36 months?						
	E. *No other negative items (charge-offs, collections, etc.) for the past 36 months?	(2)	0				
	F. *No negative items (pattern of delinquencies, etc.) for the past 60 months?	)1	0				
	* Exclude minor medical judgments and disputed items with good cause explanation.						
29.	The overall quality of this proposal is deemed to be of satisfactory or higher overall quality? (Note any deficiencies in comments area below or on page 1)	2	0				
	PERSONAL EVALUATION POINTS, Page 8 (Max. 15 Points)	15					

NOTE: Score indicated "\*" may lead to disqualification OR contract contingency. Score "0" may lead to contract contingency.

Comments: Aoposer submitted email from field staff
aknowledging receipt of satisfactory BCIFBI buckgrand chech from August 2022 when beginning agency employment. Per RFP, an
buckgrand chech from August 2022 when
beginning agency employment. Per RFP, an
updated

#### 3.0 PERSONAL CHECKLIST

, Winfield V. O'Neal

Proposer's Full Legal Name		
Proposer Number (BMV use only)	23008	

**INSTRUCTIONS:** You must submit one original of this form and all documents listed on this form as appropriate based on your status as a proposer (individual, county auditor, clerk of courts or nonprofit corporation). Even if you are submitting more than one proposal, only one original of these forms are required. Please submit via email in accordance with the RFP instructions.

INDIVIDUAL	1	вму	COUNTY AUDITOR OR CLERK OF COURTS	1	вму	NONPROFIT CORPORATION	1	вму
Form 3.0 Personal Checklist (this form)	~	<b>V</b>	Form 3.0 Personal Checklist (this form)			Form 3.0 Personal Checklist (this form)		
Form 3.1 Personal Questionnaire	~	<b>/</b>	Form 3.1 Personal Questionnaire			Form 3.1 Personal Questionnaire		
Form 3.2 Business and Employment Experience	V	<b>/</b>	Forms 3.2 Business and Employment Experience			Forms 3.2 Business and Employment Experience		
Form 3.3 Customer Service Experience	V	<b>/</b>	Form 3.3 Customer Service Experience			Form 3.3 Customer Service Experience		
Form 3.4 Start-Up Cost Funds on Deposit	V	<b>/</b>	N/A	х	1	Form 3.4 Start-Up Cost Funds on Deposit		
Form 3.5 Political Contributions Report	V	<b>/</b>	N/A	х	1	Form 3.5 Political Contributions Report Nonprofit Corporation		
N/A	х	1	N/A	х	1	Form 3.5 Political Contributions Report Chief Executive Officer		
Form 3.6 Comprehensive Personnel Policy Agreement	V	<b>/</b>	Form 3.6 Comprehensive Personnel Policy Agreement			Form 3.6 Comprehensive Personnel Policy Agreement		
Form 3.7 Security Plan Agreement	/	<b>V</b>	Form 3.7 Security Plan Agreement			Form 3.7 Security Plan Agreement		
Form 3.8 Facility Maintenance Plan Agreement	>	<b>/</b>	Form 3.8 Facility Maintenance Plan Agreement			Form 3.8 Facility Maintenance Plan Agreement		
Form 3.9 Involved and Invested in Your Business	٧	<b>/</b>	Form 3.9 Involved and Invested in Your Business		i i	Form 3.9 Involved and Invested in Your Business		
Form 3.10(A) Affidavit of Individual	~	<b>/</b>	Form 3.10(B) Affidavit of Auditor or Clerk of Courts			Form 3.10(C) Affidavit of Nonprofit Corporation		
2023 Credit Report	~	$ \checkmark $	N/A	х	1	2023 Certificate of Good Standing		
2023 Local Law Enforcement Report	V	$\checkmark$	2023 Local Law Enforcement Report			Articles of Incorporation		
2023 WebCheck Receipt	~		2023 WebCheck Receipt			N/A	х	1
Pre-approval Statement for \$25,000 Bond	~	$\checkmark$	Current Bond with BMV added as Additional Insured			Pre-approval Statement for \$25,000 Bond		
INDIVIDUAL		15	COUNTY AUDITOR OR CLERK OF COURTS			NONPROFIT CORPORATION		

### MINORITY BUSINESS ENTERPRISE QUESTIONNAIRE (2023)

Pro	poser's nai	we: Winfield O'Neal		
con who (MI proj thro Mir	tracts being submitted (BE) are stroposals submother the control of the control o	The Director and Registrar will review all proposals submitted for avaga warded to the individual, nonprofit corporation, county auditor, or defend the best proposal. If applicable, proposers qualifying as a minority congly encouraged to include applicable paperwork, including this defenitted. An MBE designation is taken into consideration for each State. If you are, or want to become MBE certified, please refer to ness Enterprise (MBE) Proposers. This questionnaire should be included through 3.11, in your proposal package.	eligible cle by business ocument, very cont or RFP Sec	erk of court enterprise with any/all ract award tion 1.16,
1.	Are you	proposing as the owner of a minority business enterprise (MBE)?	No	Yes 🖊
2.	Are you a	a citizen of the United States?	No	Yes _
3.	Are you a	resident of the State of Ohio?	No	Yes _
4.	Are you a member of any of the following economically disadvantaged group			
	a.	Blacks?	No	Yes 🗸
	b.	American Indians?	No	Yes
	c.	Hispanics?	No	Yes
	d.	Asians?	No	Yes
5.	•	an owner of a business at least fifty-one percent (51%) of which is ad controlled by members of economically disadvantaged groups?	No	Yes _
6.	Have you	owned and operated the business for at least one year?	No	Yes _
7.	Departme	u applied, or will you apply by February 3, 2023, to the Ohio ent of Administrative Services (DAS), Equal Opportunity Division for certification as an owner of a minority business enterprise		
	(MBE)?	According to the Company of the Comp	No	Yes 🗸

### 3.1 PERSONAL QUESTIONNAIRE

1.	List all location numbers for which the applicant intends to submit a proposal (limit six locations). Check the box underneath if proposing the location as a second site in addition to a current agency:  25N
	2014
2.	Full legal name of proposer Winfield V. O'Neal
3.	Proposer's street address
	City State Ohio Zip code
4.	County of residence (nonprofit corporation county of operation)
5.	Daytime telephone ( Home telephone ( )
6.	Proposer's driver's license number (nonprofit corporation N/A)
7.	Spouse's name (nonprofit corporation N/A)
8.	Spouse's home street address (nonprofit corporation N/A)
	City
9.	Are you proposing as the owner of a minority business enterprise (MBE)? No Yes
	. Proposer is (check one and follow instructions):
	An <b>individual person</b> . These forms are designed to be self-explanatory for Proposers proposing as individual persons. Answer all questions as they apply to you personally. If a question does not apply to you, enter "N/A" or "Not applicable;
	The Clerk of Courts of County;
	The <b>County Auditor</b> of County. Answer all questions as they apply to you and your position as Clerk of Courts or County Auditor. If a question does not apply to you or your position, enter "N/A" or "Not applicable;
	A nonprofit corporation (NPC). An officer or an authorized agent should answer all questions and sign all documents on behalf of the NPC. The answers must refer to the NPC itself and not to the individual officers, agents, or employees of the NPC, unless otherwise specified. Many questions are not applicable to nonprofit corporations. To assist your responses, we have marked those questions "NPC N/A" meaning we believe the marked question is not applicable to most nonprofit corporations. Please answer all other questions unless clearly inapplicable.

Form 3.1, Personal Questionnaire, Page 1 of 6 (2023)

11. A.	Are you currently serving in elective public office, of Auditor, either by election or appointment (includes precise)			
		Yes	_ No_	V
В.	If YES, in what elective office are you serving?			
C.	If YES, date that you plan to leave this office?			
12. A.	Are you currently running for any elective public office. (including precinct committee person)? (NPC N/A)	Yes	No	V
B.	If YES, what office?	aceta del constitución de la con		
13. A.	Are you currently a deputy registrar?	Yes	_ No_	~
B.	If YES, on what date does your contract expire?			
C.	If YES, have you served as a deputy registrar continuously since January 1, 1992?		Yes_	
14. A.	Is your spouse currently a deputy registrar? (NPC N/A)	Yes	_ No_	V
В.	If YES, on what date does your spouse's contract expire?			
	e following three questions, <b>extended family</b> includes year, father-in-law, mother-in-law, brother-in-law, sister-in-			700
15. A.	Does any member of your extended family currently h	nold a deputy registra	ar contract	(NPC
	N/A)	Yes	No_	~
В.	If YES, list their name, relationship to you, whether you their contract expires here:	ou share the same ho	ousehold, an	nd date
Na	nme Relationship	Same Household	Contract E	xpires
	Ye	s No	The state of the s	
	Ye.	s No		
_	Ye	s No		
	Ye.	s No		
16. A.	To the best of your knowledge, will any member of your submit a proposal in response to this RFP? (NPC N/A)	extended family		
		Yes	_ No	<u> </u>

B. If YES, list their name, relationship to you, and	l whether you share the sam	e household:
Name	lationship	Same Household
2/2		Yes No
		Yes No No
		Yes No
		Yes No
17. A. Is any member of your extended family employ Public Safety? (NPC N/A)		ne Ohio Department of
	Yes _	No_
B. If YES, list their name, relationship to you, and Name  n/a	Relationship	Employment Date
18. A. Have you completed the Political Contributions (NPC must submit one for NPC itself and one for B. If "NO," are you applying as a Clerk of Courts	for its C.E.O.) No	YesYes
19. A. Are you an employee of the State of Ohio? (NF	PC N/A) Yes _	No
B. If "YES," will you resign, if appointed?	No	Yes
20. Are you an insurance company agent, writing autor (NPC N/A)		No
21. Has Proposer (including NPC and proposed office of a crime punishable by death or imprisonment involving dishonesty or false statement?		
mivorving dishonesty of faise statement:	Yes _	No
22. As of the date of this certification does Procompensation contributions, social security payme the State of Ohio or any political subdivision there or locality within the United States?	ents, or workers' compensati	ion premiums either to
	Yes	No 🗸

23.	3. Is Proposer willing and able, if appointed, to maintain during the entire term of your contract a policy of business liability property damage, and theft insurance satisfactory to the Registrar and hold the Department of Public Safety, the Director of Public Safety, the Bureau of Motor Vehicles, and the Registrar of Motor Vehicles harmless upon claims for damages in accordance with Ohio Revised Code 4503.03(C)? (County Auditor/Clerk of Courts N/A)						
	Revised Code 4503.03(C)? (County Audito	or/CI	erk of Courts N/A)	No	Yes_	V	
24.	Is Proposer bondable as outlined in Ohio A 4501:1-6-01(B)?	Admi	nistrative Code	No	Yes_	<b>V</b>	
25.	Please provide the following information provide educational information for the inc	rega lividi	rding your education. ual who will manage the	If applying as	s a NPC	, please ess.	
	High school diploma?			No	Yes_	V	
	High school name Eastmoor High	gh	School				
	Columbus s	tate	ОН	Ziţ	, 432	213	
	College name	1,12			200		
	City S	tate		Ziţ	o		
	Major		Degree awarded			300A	
	College name			0.001 0.000	****		
	City S	tate		Ziŗ	·		
	Major		Degree awarded		797		
26.	Computer experience. Does Proposer h computers? (Incumbent deputy registrars nonprofit corporations, this question should the nonprofit corporation's activities.)	ma	y take credit for opera	ating BMV c	omputer rated or	rs. For used in	

If "YE Point of	ES" please explain all computer experience in d	etail.						
An American Control	Micros & Aloha- Resturant Point of Sale systems which enhances efficiency in daily operations;							
	Jtilizing full operating systems inclusive of Financial management; Financial management; HR and							
	uling; Inventory; Order management and Customer							
Microso	oft Word; Excel; Publisher; PowerPoint; Access and Adol	be programs utilizing the normal software in	order					
to man	nage and document necessary areas of maintaining	computer compliances in Apple and P	C.					
Bass/Qu	ueFlow- Having worked with the BMV as an employee and intere	sted in becoming an owner, I have been trained						
by top	Deputy Registrars in order to learn the business for	the past 6 months. I am sufficient in u	itilizing					
Vehicle F	Registration; Drivers License/Identification; Reinstatements; Medical Registration (Reinstatement)	d-Certifications and the Imaging system; along w	ith Scan					
Docum	nents. I can open and close cash management alor	ng with Reports.						
day pol una ma the	27. Please provide the requested information for three persons we can contact by telephone during daytime business hours and who will serve as a character reference for you. Do not list relatives, political contacts, or employees of the Department of Public Safety (including BMV). If we are unable to contact at least one person or that person is unable to serve as a character reference, you may be evaluated unfavorably. Nonprofit corporations should list references who are familiar with the nonprofit corporation's activities.  A. Name Orlando Ashley  Daytime telephone number							
	City	State Ohio						
	List any special instructions for contacting thi	s person during business hours:						
В.	Name Felicia Tucker-Willis	Daytime telephone number (						
	1							
	City \	State Ohio						
	List any special instructions for contacting thi	s person during business hours:						
C.	Name Fred January	Daytime telephone number						
A .								
	City	State Ohio	Zip					
	List any special instructions for contacting thi	s person during business hours:						

Form 3.1, Personal Questionnaire, Page 5 of 6 (2023)

28. Employment, management, supervisory, and business experience. Each Proposer's experience is one of the most important factors to be considered in the award of deputy registrar contracts. For the purposes of this RFP, experience gained prior to the year 1990 will not be evaluated or considered. Please provide a professional resume, in chronological order (no earlier than 1990), the positions you have held. If the position you held in 1990 was one you started before 1990, you may list that position and the date you actually started on your submitted resume. If you did not hold any position in 1990, please begin with the first position you held after 1990. If applying as a NPC, please provide a description of the fundraising, program, and charitable functions of the nonprofit corporation.

### FORM 3.2(A) BUSINESS OWNERSHIP EXPERIENCE FORM 3.2(B) MANAGEMENT AND/OR SUPERVISORY EXPERIENCE FORM 3.2(C) EMPLOYEE EXPERIENCE

#### **Instructions**

It is important that you supply complete and accurate information about all relevant business ownership, management, supervisory, and employment experience so that the BMV will be able to verify that experience from independent sources. Generally, proposers receive the most consideration for service as a deputy registrar, second most consideration for service as a business owner, third most consideration for service as a manager or supervisor, fourth most consideration as a deputy registrar employee without management experience, and least consideration for other employment experience without any supervisory or management experience. Be sure to include as much detailed experience possible within the submitted professional resume.

Nonprofit corporations must report only the businesses and activities conducted by the nonprofit corporation itself on Form 3.2(A) Business Ownership Experience. If the nonprofit corporation has operated a deputy registrar agency, that information should be entered and submitted on one Form 3.2(A) Business Ownership Experience. Any other business activities (fundraising, charitable activities, etc.) should also be entered and submitted on a separate 3.2(A) Business Ownership Experience. Use a separate Form 3.2 for each separate business activity performed by the NPC and a separate Form 3.2(A) for each separate business activity performed by the NPC.

Form 3.2(A) Business Ownership Experience. Deputy registrars, nonprofit corporations, county auditors, clerks of courts, and individuals should use this form to report on businesses actually owned and operated by them.

Form 3.2(B) Management and/or Supervisory Experience. Individuals, county auditors, and clerks of courts should use this form to report management and supervisory experience performed by them. Service as a county auditor or clerk of court qualifies as management and supervisory experience.

<u>Form 3.2(C) Employee Experience</u>. Individuals, county auditors, and clerks of courts should use this form to report all other employment that did not include management or supervisory authority.

#### FORM 3.2(A) BUSINESS OWNERSHIP EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(A) for each business you have owned. Do not use this form 3.2(A) for management, supervisory, or employee experience. If you have owned more than one business, submit a separate for 3.2(A) for each business owned. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal			Company name P. V. Enterprises, LLC					
Company address 2026	Walnut Hil	I Park Drive		City	Columb	us		
State Ohio		43232		ione (6°	14 )	537-9	530	
Type of business (deputy			Hospit	tality/Fo	ood Serv	/ice		
Company's products and								
purpose of preparir	- Anna							
BUSINESS OWNER - F	orm of owners	hip (sole propri	ietor, part	tner, etc.)	Sole Pi	roprieto	r	
1. Federal Tax ID Nu	ımber:							
2. Percentage of busi	ness you owne	d: 100		Но	ırs worked	d weekly	25	5-50
3. Dates you operated	d this business:	From: month	_3 yea	ar 2011	To: mont	h current	year	r
4. Is/was this busines	s profitable?				No		Yes_	~
5. Is/was this busines	s your primary	source of inco	me and si	upport?	No	<u> </u>	Yes_	
6. Do/did you directly	y hire, evaluate	e, train, and disc	cipline en	nployees	No		Yes_	V
7. Do/did you directly	y manage empl	loyees on a dail	y basis?		No		Yes_	V_
If you answered y	es to question r	number 6, how	many em	ployees	lo/did you	manage?		8
8. Have you ever dev							Yes_	
List at least one person, least one person to verif registrar or deputy regist	fy this experien	nce, you will n	ot receiv	e any cre	dit for it.	(If you	are a	deputy
Name	City		State		Zip	Daytin	ie Ph	one
Christina Jackson			Ohio					
Orlando Ashley			Ohio					
Julie Reid			Ohio					

#### 3.2(B) MANAGEMENT AND/OR SUPERVISORY EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(B) for each separate management or supervisory job you have held. Do not use this form 3.2(B) for business ownership or regular employee positions. Use a separate form 3.2(B) for each management or supervisory position that you have held. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal		Company name Advantage Food & Beverage			
Company address 648 N.	Cassady Avenue	City C	olumbus		
State Ohio	Zip43219	Telephone ( 614	1 )2	53-7200	
Type of business (deputy re	egistrar, retail grocery, etc.)	Vending Comp	any		
Management/supervisory d	uties Managed food s	service cafeteria	in a warel	nouse setting	
Duties included Finar	ncial Management, In	ventory, Staff tr	aining and	Menu prep	
MANAGER OR SUPERV	ISOR - Job title: Manaç	ger	no e e e e e e e e e e e e e e e e e e e		
1. Title of position Ca	afe Manager	Но	urs worked w	eekly? 40	
	vas held: From: month3				
3. Do/did you directly h	nire, evaluate, train, and disc	cipline employees?	No	Yes_	
4. Do/did you directly r	manage/supervise employee	es on a daily basis?	No	Yes	
If you answered yes	to question number 4, how	many employees do	o/did you man	age?4	
5. Have you ever develo	oped a comprehensive busin	ness plan?	No	Yes_	
List at least one person, no least one person to verify registrar or deputy registrar	this experience, you will n	not receive any cred	it for it. (If	you are a deputy	
Name		authority rated as any discount of the	Zip Da	vtime Phone	
Bill Climer  Darrell Binsky		Ohio Ohio			
Dalleli Dilisky		O1110	( )		

#### 3.2(B) MANAGEMENT AND/OR SUPERVISORY EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(B) for each separate management or supervisory job you have held. Do not use this form 3.2(B) for business ownership or regular employee positions. Use a separate form 3.2(B) for each management or supervisory position that you have held. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal	Company name Hilton Garden Inn
Company address 500 Metro Place N	City Columbus
State Ohio Zip 4301	7 Telephone ( )
Type of business (deputy registrar, retail grocery	, etc.) Hotel
Management/supervisory duties Ran daily ope	erations in Food/Beverage Dept. Managed the
Kitchen, Bar, Banquets etc. Handled	daily cash financials, sales and training
MANAGER OR SUPERVISOR - Job title: Fo	ood and Beverage Director
1. Title of position Director	Hours worked weekly? 45-50
2. Dates this position was held: From: month	6 year 2019 To: month 11 year 2019
3. Do/did you directly hire, evaluate, train, ar	nd discipline employees? No Yes
4. Do/did you directly manage/supervise emp	ployees on a daily basis? No Yes
If you answered yes to question number 4,	, how many employees do/did you manage? 10-15
5. Have you ever developed a comprehensive	e business plan? No Yes
	who can verify this experience. If we cannot contact at will not receive any credit for it. (If you are a deputy list BMV employees to verify that experience.)
Name City	State Zip Daytime Phone
Charles Stewart	Ohio
	( )

#### 3.2(C) EMPLOYEE EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(C) for each and every separate job you have held as an employee. Do not use this form 3.2(C) for business ownership or jobs in which you had management or supervisory duties. Use a separate form 3.2(C) for each non-management and/or non-supervisory job held. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal	Company name Nordstrom Cafe
Company address 4000 Worth Ave	City Columbus
State Ohio Zip 43219	Telephone ( 614 ) 416-7111
Type of business (deputy registrar, retail grocery, e	etc.) Cafe
EMPLOYEE - Job title: Server	
Hours worked weekly 35-40 Job dut	ies Provided excellent dining experience in a high volume
	placed accurate order to kitchen for exact order
was received and maintained a clean, s	safe work environment
Dates of this employment: From: month3	year 2016 To: month 8 year 2018
Describe how and to what extent you provided his	gh quality customer service at this position:
Demonstrated a "guest-first" mindset by	y placing a high priority on the guests'
dining experience.	
	ho can verify this experience. If we cannot contact at ill not receive any credit for it. (If you are a deputy at BMV employees to verify that experience.)
Name City	State Zip Daytime Phone
Ben Hammond	Ohio
Chef Paul	Ohio
	( )

#### 3.2(C) EMPLOYEE EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(C) for each and every separate job you have held as an employee. Do not use this form 3.2(C) for business ownership or jobs in which you had management or supervisory duties. Use a separate form 3.2(C) for each non-management and/or non-supervisory job held. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal	Company name Great Southern License Agency
Company address 3833 S. High Street	Columbus
State Ohio Zip 43207	Telephone ( 614 )497-8247
Type of business (deputy registrar, retail grocery, etc	.) BMV Deputy Registrar
EMPLOYEE - Job title: Clerk	
Hours worked weekly 35-40 Job duties	Trained in order to learn the business;
Hands on and sufficient with Vehicle Reg	istrations, DL/ID, Reinstatements, Med-
Certification, Imaging and Scan documer	nts. Open and closing of agency.
Dates of this employment: From: month8y	rear 2022 To: month current year 2023
Describe how and to what extent you provided high	quality customer service at this position:
Face to face interaction with customers v	while interacting with the day to day use
of Bass. BMV protocol and directives wit	th Deputy and Manager duties. Interact
with Field staff to understand the areas o	f expectations of operations
List at least one person, not a relative of yours, who least one person to verify this experience, you will registrar or deputy registrar employee, you may list I	not receive any credit for it. (If you are a deputy
Name City	State Zip Daytime Phone
Darlene Middlebrooks Smith	Ohio
Julie Middlebrooks Reid	Ohio

#### 3.2(C) EMPLOYEE EXPERIENCE

**Instructions**. Please fill out one of these forms 3.2(C) for each and every separate job you have held as an employee. Do not use this form 3.2(C) for business ownership or jobs in which you had management or supervisory duties. Use a separate form 3.2(C) for each non-management and/or non-supervisory job held. *Please make additional copies of this form as necessary*.

Proposer's name Winfield V. O'Neal	Company name A C Hotel Columbus
Company address 517 Park Street	City Columbus
State_Ohio Zip_ 43215	Telephone ( 614 )227-6100
Type of business (deputy registrar, retail grocery, e	etc.) Hotel
EMPLOYEE - Job title: Breakfast Banquet	Server
Hours worked weekly 10-15 Job dut	ies Seating; delivery of food and beverages
to guests; manage the buffet and clean	tables between guests
Dates of this employment: From: month9	year 2022 To: month current year 2023
Describe how and to what extent you provided his	gh quality customer service at this position:
Anticipating the needs of the guest; acc	comodating guest special dietary needs
and allergies	
그는 그리는 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	ho can verify this experience. If we cannot contact at ill not receive any credit for it. (If you are a deputy at BMV employees to verify that experience.)
Name City Columbus	State Zip Daytime Phone Ohio
	( )
	( )

#### 3.3 CUSTOMER SERVICE EXPERIENCE

**Instructions**. Please give us a list of ideas you have to improve customer service at your deputy registrar agency. You will only receive full credit if you demonstrate sufficient customer service awareness.

A. This is a list of ideas I have to improve customer service at my deputy registrar agency if I am awarded a contract (Please be specific) and/or this is an example of something I have done as part of my job or business to improve services for my customers (Please be specific):

There are four key principles of good customer service: It's personalized, competent, convenient, and proactive. These factors have the biggest influence on the customer experience.

Personalized: Good customer service always starts with a human touch. Personalized interactions greatly improve customer service and let customers know that we care about them and their problems. We have a front line receptionist which I feel personalization is an opportunity to earn your customers' business all over again. She will listen to the situation; make sure the customer has the correct documents and give information so that the experience is as expedient as possible.

Competent: To be competent, a customer support professional must have a strong knowledge of the BMV and its products, as well as the power to fix the customers' problems. The more knowledge they have, the more competent they become. Our clerks will have strong training/experience to handle the situation as best as possible.

Convenient: Customers want to be able to get in touch with a person. Being face to face with the customer, we offer support through the channels of communication our customers rely on most, and make it easy for customers to figure out how to make contact with the proper department

Proactive: Customers want the BMV to be proactive in reaching out to them. We must reach out to your customers and explain the problem. They may not be happy about the situation, but they will be thankful that we kept them in the loop.

We hope to create a positive, hassle-free customer experience for everyone who deals with our location.

Form 3.3, Customer Service Experience (2023)

# 3.4 START-UP COST FUNDS ON DEPOSIT (Not required for County Auditors or Clerks of Court)

Proposer's Name: Wisfield ONeal					
I certify that the following funds are now on deposit in a bank, savings and loan or credit union. (Brokerage accounts, mutual funds, stocks, lines of credit, credit cards, etc. are not acceptable.) The deposit amount must be equal to or exceed the amount listed as your total start-up costs on Form 4.4.					
77					
Account Owner's Name: Winfield ONeal					
(Account must be owned by the Proposer in the Proposer's individual or business name. No other person's name, except the Proposer's spouse, if any, may appear on the account.)					
Bank Name: U.S. Bank					
Bank Address: 774 S. High Bank City: Columbus					
Bank State: 010 Bank Zip: 43206 Bank Phone: (614) 493-5865					
Account Number: Total Funds on Deposit: \$ 29, 282.31					
(The total funds on deposit amount must beaugual or exceed the amount listed as your total start-up costs on Form 4.4.)					
JAN 2 6 2023					
Bank or Teller's Official Stamp:					
Teller's Signature: Date: 1-24-23					
(Not valid without official stamp of financial institution and signature of teller.)					

Form 3.4, Start-up Cost Funds on Deposit (2023)

#### 3.5 POLITICAL CONTRIBUTIONS REPORT

#### **Instructions**

<u>Instructions</u> You must report on the following page whether you and your immediate family together gave more than \$100.00 to any political party or to certain individual candidates during any one of the last three calendar years and so far this year.

"Immediate family" means you, a spouse residing with you, and any dependent children. You must add together all contributions you, your spouse, and your dependent children made to each separate party or each separate candidate during each calendar year.

"Political party" means each separate political party and includes any political action committee (PAC) and any "continuing association" which are connected to that political party. "Political party" includes all levels of that party, federal, state, county, and local.

"Candidate" includes both the candidate and any of that candidate's campaign committees. You must report only for candidates for the following offices: Ohio governor, attorney general, secretary of state, treasurer of state, auditor of state, state senator or state representative. You are not required to report any contributions to federal, county, local, or judicial candidates.

"More than \$100.00" means any amount exceeding \$100.00, starting with \$100.01. A contribution of exactly \$100.00 or less is acceptable. Contributions include the value of any "in-kind" contributions.

<u>County Auditors and Clerks of Court are exempt</u> from this requirement and need not file this Report of Political Contributions.

Nonprofit Corporations must submit one report for the nonprofit corporation itself and one report for the chief executive officer (C.E.O.) who has, or will have, primary responsibility for the nonprofit corporation's operation of the deputy registrar agency. There is only one copy of this report in this package. Nonprofit corporations must make a second copy and submit one copy for the nonprofit corporation itself and one for the C.E.O. who will be responsible for the operation of the deputy registrar agency.

Name: _	Wirtield	O'Neal	
Title (if	officer of nonprofit corpora	ution):	

(A nonprofit corporation must submit two separate reports: one for the nonprofit corporation itself, and one for its chief executive officer)

Did you and your immediate family together give more than \$100.00 to any of the following during any one of the years listed? You must place a check mark "\scrt{"}" in the appropriate box, "yes" or "no" for each category and year separately.

RECIPIENT	JAN 1 - DEC 31 2020		JAN 1 - DEC 31 2021		JAN 1 - DEC 31 2022		2023 To Date	
	Yes	No	Yes	No	Yes	No	Yes	No
Democratic Party including PACs and Associations		V		V		1	-	V
Republican Party including PACs and Associations		~		V		V		V
Any other Party including PACs and Associations		~		V		V		V
Governor, Candidate and Committee		~		V		~		V
Attorney General, Candidate and Committee		V		V		V		V
Secretary of State, Candidate and Committee		V	1	V		V		V
Treasurer of State, Candidate and Committee		V		V		1		V
Auditor of State, Candidate and Committee		V	dia territa di diversi	V		V		V
State Senator, Candidate and Committee		~		V		~		V
State Representative, Candidate and Committee		V		V		~		V

Form 3.5, Political Contributions Report (2023)

#### 3.6 PERSONNEL POLICY

A comprehensive personnel policy must be readily available and presented upon request. Items needing covered within the agency's comprehensive personnel policy are listed below.

Do you agree to provide a comprehensive personnel policy, if requested, that covers the listed items?

No	Yes

#### COMPREHENSIVE PERSONNEL POLICY MUST INCLUDE PROVISIONS FOR:

HIRING EMPLOYEES WITH DEPUTY REGISTRAR AGENCY EXPERIENCE
EQUAL EMPLOYMENT OPPORTUNITY
EMPLOYEE TRAINING BY THE DEPUTY REGISTRAR
PARTICIPATION IN BMV PROVIDED TRAINING
DOCUMENTED PERIODIC EMPLOYEE PERFORMANCE EVALUATIONS
(ANNUAL AT A MINIMUM)
LIST OF GROUNDS FOR DISCIPLINE OR DISMISSAL
PROGRESSIVE DISCIPLINARY ACTION
DRESS CODE WITH LISTS OF ACCEPTABLE AND UNACCEPTABLE ATTIRE
POLICY FOR MAINTAINING PROFESSIONAL APPEARANCE
FRINGE BENEFITS

#### 3.7 SECURITY PLAN SUMMARY

If you are awarded a contract, you will be required to adopt a security plan to assure that agency employees, patrons, other citizens, equipment, and consigned inventory will be protected from harm (your plan should detail how you intend to address the items listed below).

If you are awarded a contract, do you agree to provide all of the following?



ELECTRONIC ALARM SYSTEM
ALARM SYSTEM MONITORED 24 HOURS, OFF-SITE
ALARM SYSTEM REPORTS OFF-SITE IF WIRES ARE CUT OR TAMPERED
ADEQUATE ALARM MONITORED PANIC/HOLD BUTTONS
MOTION DETECTORS CONNECTED TO ALARM SYSTEM
ALARM MONITORED DOOR CONTACT ON ALL EXTERIOR DOORS
ALARM MONITORED CONTACTS ON ALL EXTERIOR WINDOWS
VIDEO RECORDING CAMERA SURVEILLANCE SYSTEM
A SAFE OR SECURE LOCKING CABINET
A SECURED STORAGE ROOM WITH ALARM MONITORED CONTACTS ON DOOR(S) AND
WINDOW(S)
A CROSS CUT SHREDDER
SECURELY LOCK ALL DOORS AND WINDOWS WHEN OUTSIDE BUSINESS HOURS
SMOKE, FIRED, AND CARBON MONOXIDE DETECTION DEVICES
INTERIOR/EXTERIOR MOTION ACTIVATED SECURITY LIGHTS

**Note:** For Deputy Provided Sites, the deputy registrar shall install and maintain an approved alarm system. At BMV Controlled Sites, either the BMV or the deputy registrar will install an approved alarm system, which will be maintained by the deputy registrar.

#### 3.8 FACILITY MAINTENANCE PLAN SUMMARY

If you are awarded a contract you will be required to adopt a facility maintenance plan, including provisions for maintaining the deputy registrar agency premises. Your plan should detail how you intend to address the items listed below.

If you are awarded a contract, do you agree to be responsible for the following either on your own, through your lease or sublease, or by separate contract:

No \_\_\_\_\_Yes \_\_\_\_\_

OUTDOOR BUILDING MAINTENANCE
KEEP OUTDOOR AREA FREE OF TRASH AND DEBRIS
PROVISION TO ASSURE PROMP SNOW AND ICE REMOVAL
CLEANING INSIDE OF AGENCY INCLUDING EQUIPMENT
PROVISION FOR INSIDE/OUTSIDE MAINTENANCE
PROVISION FOR PROFESSIONAL CARPET/FLOOR CLEANING (MIN. OF ONCE A YEAR)
PROVISION FOR REPAINTING AND/OR COSMETIC UPDATES

#### 3.9 INVOLVED AND INVESTED IN YOUR BUSINESS

**Instructions:** Answer all of the following questions to the best of your ability. Please be concise and attempt to limit each answer to seventy-five (75) words or less. Include attachment(s) if more space is needed to answer any of the questions.

nee	eded to answer any of the questions.
1.	How do you plan to manage, be responsible, and be accountable for this business at all times?  I have always prided myself by leading by example. Being able to do the basic qualities of the clerk operations and by being behind the scene in the business/management of the office. Accountability includes management meetings, clear expectations and goals. The BMV has necessary documation along with one on one helpdesk telephone assistance. However one on one clarity with each employee is a continious process.
2.	How will you ensure that all laws, rules, guidelines and procedures are followed, at all times specifically with regard to issuing and renewing driver's licenses, identification cards, and vehicle registrations?
	Training, broadcasts and reviewing policies are BASS operating system. The employees are required to be accountable by reading and signing/initials on each broadcast as new laws, rules, guidelines and procedures are issued. Management has field staff/investigation agents available with daily operations.
3.	What measures will you put in place to detect, deter, and prevent fraud?
	Internal audits by management staff; the integrity of the business instilled in each employee along with their personal integrity is key. The see something/say something method and consistant ear hog by employees and management helps dettect, deter and prevent fraud.
4.	The Bureau of Motor Vehicles routinely issues new and/or revised policy and procedural changes through email broadcasts to the deputy registrars. How will you ensure that policies and procedures are communicated to the staff and followed on a daily basis?
	The daily practice I have found in working with the Great Southern License Agency involving all employees being required to be accountable by reading and signing/initials on each broadcast as new laws, rules, guidelines and procedures are issued.

5	How will you demonstrate good leadership to your employees?
	Leading by personal example/demonstration is something I have had continious success in all of my business and employment opportunities. Being at work timely, dressing properly, being willing to meet the same expectations I give to my staff is key to letting them know I am a team player that also has to apply necessary rules and regulations that I would be governed by.
6.	How will you maintain a high level of professionalism each day in this business?
	I believe that management sets the tone. Creating personal high standards in dress, articulation, along with a smile as customer will know we respect and value them. What we give, we hope to expect the same.
7.	How do you intend to recruit and retain high quality employees?
	I expect to sek out potential employees with experience, however I would also seek employees that is easily trainable, has a good work ethic, open to the potential experience and willing to make the effort shown throughout the agency. I would do the requirements the BMV has put in place and go further to review references, confirm salary given and follow all human resource policies.
8.	How will you provide a safe, clean and friendly place to do business?
	By having a daily/deep clean weekly policy with schedule in place employees, maintenance people in and out of the office will keep the agency clean and safe. Our expectations of employees having a high level of professionalism will keep the agency friendly and safe.
9.	How would you deal with an irate customer?
	In my experience in my personal businesses and at the agency I am now employed, employees are asked to remain as calm as possible, practice active listening, repeat back the issue so you have full understanding, bring in management if necessary. As the deputy, I would thank the customer for bringing the issue to my attention, request if necessary the clerk to step away so the customer can speak freely and explain the steps necessary to help solve any issues.  These steps of de-escalation should be since and help to resolve the issue.

10.	What training or advice do you, or will you, give to your employees for dealing with irate customers?
	I would always ask my employees to remain as calm as they can and attempt to hear the customer out. If it is more than they can handle, they have the opportunity to request management, if necessary remove themselves from the situation to calm themselves and avoid them from getting into any altercations.
	Attention to details of the situation, active listening skills, positive attitudes with interpersonal skills are assets that are valuable to the employees and suggested also to the customer.
11.	How will you meet the expectations of the Bureau of Motor Vehicles?
	Working with management and employess at the Great Southern License agency and reading the guidelines expected in the bid proposal, I have gained a detailed knowledge of what is expected of a employee and Deputy of the Bureau of Motor Vehicles. Knowing what is expected is a crucial element in my decision to apply for this opportunity. Working with and being a part of an agency has given me an early opportunity to also create higher personal standards. I am self motivated to sharpen my skills necessary for the opportunity to make a difference in this field of employment.  I have taken the incentive to acquire my notary license effective January 17, 2023 which will enable me to meet additional expectations in becoming a Deputy Registrar.
12.	Why should the Bureau of Motor Vehicles consider you for a deputy registrar license agency contract
	Having not only worked for, also owned my own businesses throughout the years have prepared me for such a new venture. I have over 40 years of experience working with the public in the hospitality, food service and charitable industry which has developed and escalated my people-person personality.
	Wanting tohelp others has always been a passion and I am dedicated to helping others while maintaining a professional attitude at all times. Having worked previously in business for and currently working with the Deputy of the Great Southern License Agency has definitely sealed my desire to become a Deputy Registrar for many years to come. Their management and staff has trained me in this potential opportunity and I feel it has prepared me to continue a successful operation of the ins and outs of an agency

3.10(A) AFFIDAVIT OF INDIVIDUAL (Not to be used by County Auditors, Clerks of Courts or Nonprofit Corporations) County of Franklin State of Ohio I, Winfield V. O'Neal , being first duly sworn, depose and say that: 1) I am submitting my proposal for appointment as deputy registrar in my own individual capacity, and not as an agent, representative, partner, or business associate of any kind whatsoever of any other person or persons: 2) If appointed, I will serve as a deputy registrar in my own individual capacity, and will not act as an agent, representative, partner, or business associate of any kind whatsoever of any other person or persons; 3) If appointed as deputy registrar, I will not assign my deputy registrar contract, in whole or in part, nor any of my deputy registrar's responsibilities to any other person or persons without the advance written consent of the Registrar; 4) If appointed as a deputy registrar, I will fully comply with all requirements set forth by the Registrar. I will not serve as an office manager of any deputy registrar agency other than my own; nor will I permit any other deputy registrar, the spouse of any deputy registrar, or the parent, child, brother, or sister of any deputy registrar living in the same household as the deputy registrar to operate my deputy registrar agency, directly or indirectly. I understand that I may hire the spouse, parent, child, brother, or sister of any deputy registrar as an employee, provided that I maintain control of my deputy registrar agency; 5) To the best of my knowledge and belief, I am fully qualified to serve as a deputy registrar, and there is no provision of the Ohio Revised Code or the Ohio Administrative Code which would make me ineligible to serve as a deputy registrar; and, 6) I have caused to be prepared, have read, and take full responsibility for, all forms and documents submitted with this proposal. All information is true, accurate, and complete to the best of my knowledge and belief. This affidavit is submitted by me for the purpose of obtaining a deputy registrar contract. Signature of proposer: Printed/typed name of proposer: Winfield V. O'Neal Sworn to and subscribed in my presence by the above named Win Field V.O\_day of Januar Notary Public

Form 3.10(A), Affidavit of Individual (2023)

Printed name of Notary Public:

My commission expires:

#### 4.0 OPERATIONAL CHECKLIST

Proposer's Full Legal Name	nfield O'Neal	<del></del>
Location Number 25-N		
Proposer Number (BMV use of	23008	

INSTRUCTIONS: You must submit one original of this form and all documents listed on this form FOR EACH SITE YOU ARE PROPOSING.

FORM	DESCRIPTION	X	BMV
4.0	Operational Checklist (this form)	1	<b>/</b>
4,1	Appointment of Agency Managers	1	<b>/</b>
4.2	Experienced Employees Summary	<b>/</b>	<b>/</b>
4,3	Staffing and Personnel Costs Calculation		<b>/</b>
4,4	Start-Up Costs Calculation Amount: \$23449.66667	<b>✓</b>	<b>\</b>
4.5	Deputy Registrar Contract (2 pages only)	1	<b>\</b>
The second second second second second			6

Form 4.0, Operational Checklist (2023)

No.

#### 4.1 APPOINTMENT OF AGENCY MANAGERS

Prop	Winfield O'Neal coser's name:	Location number: 25-N
(A)	<u>DEPUTY REGISTRAR</u> : As deputy registrar, I agree to we hours per week during the hours the agency is open to the entire term of the contract. I understand that the minimum is twenty (20) hours per week during the hours the agency This twenty-hour requirement does not apply to Count nonprofit corporations.	public for business throughout the requirement for deputy registrars is open to the public for business.
(B)	OFFICE MANAGER: I understand and agree that I must reliable person to serve as the office manager for the agmust be scheduled to work at the agency at least thirty-schours the agency is open to the public for business. It is my	ency, and that the office manager x (36) hours per week during the
\$3	Appoint myself as the office manager and work during the hours the agency is open to the public for	at least thirty-six hours per week business.
	Appoint another reliable person to serve as the offi six hours per week during the hours the agency is o	ce manager to work at least thirty- pen to the public for business.
(C)	ASSISTANT OFFICE MANAGER: I understand and ag person to be responsible for the management of the agency agency office manager during the hours the agency is open	in the absence of myself and the
(D)	OTHER EMPLOYEES: I agree to maintain an accurate manager, assistant office manager, and all other employees as my own work schedule, on file and available for inspitimes. I also agree to notify the BMV in writing impappointment of the office manager or assistant office manager complete and current.	and their work schedules, as well ection by BMV employees at all nediately of any changes in the
Dep	TWO New huty registrar (proposer) signature	Date: //30/2023

Form 4.1, Appointment of Agency Managers (2023)

#### 4.2 EXPERIENCED EMPLOYEES SUMMARY

Prop	winfield (	O'Neal	Loc	ation number:
(A)	registrar under contrac effort to hire and reta deputy registrar agenc	t with the Registrar of Mo in qualified employees w y. I agree to make bona	tor Vehicles, I was no have relevant fide offers of en	m appointed as a deputy vill make every good faith experience working in a imployment at comparable outy registrar employment
I HAVE NOT BEEN A DEPUTY REGISTRAR OR DEPUTY REGISEMPLOYEE. I have not yet identified any prospective employees who relevant deputy registrar experience. However, if awarded a contract, I will every reasonable effort to identify and hire, if possible, qualified employees have relevant experience working in a deputy registrar agency. Please contact any deputy registrar employees until after you have been aware contract.  I AM OR HAVE BEEN A DEPUTY REGISTRAR OR DEPUTY REGISTEMPLOYEE. I have identified the following persons to whom I will make a fide offer of employment at comparable wages and under comparable conto their present employment. (A deputy registrar or a proposer who has degistrar employment experience may list himself or herself here):				
	Name of Ex Winfield O	xperienced Employee  Neal		Length of Experience 6 months
(C)		lure to hire properly quanto withhold or terminate m	y deputy registra	

Form 4.2, Experienced Employees Summary (2023)

#### 4.3 STAFFING AND PERSONNEL CALCULATION

Proposer's name:	Winfield O'Neal	Location number:	25-N

<u>Instructions</u>. Use this form to project the number of hours the deputy registrar, office manager, assistant office manager, and all other experienced (if known) and/or new hire employees will work, the projected hourly wages paid, and the weekly and monthly payroll costs.

The deputy registrar shall be regularly scheduled and on duty at the license agency at least twenty (20) hours per week, during regular business hours. This twenty-hour requirement does not apply to nonprofit corporations, county auditors, or clerks of court. The deputy registrar shall appoint a full-time office manager, who shall be either the deputy registrar or a full-time employee with responsibility for management of the agency. The office manager shall be regularly scheduled, and shall work at least thirty-six (36) hours per week during regular business hours. The deputy registrar shall also designate an assistant office manager who shall supervise the agency in the absence of the deputy registrar and the full-time office manager.

The projected total weekly work hours for the deputy registrar and all employees should equal or exceed the minimum staffing recommended for the Class Size Agency as prescribed in the Agency Specifications.

In accordance with the standards established by the Unites States Department of Labor, Wage and Hour Division; Ohio Constitution; and Ohio Department of Commerce; all license agency employees must be paid at least the current minimum wage rate of \$7.25 per hour by businesses with gross receipts of less than \$372,000 per year and \$10.10 per hour by businesses with gross receipts of \$372,000 or more per year.

The deputy registrar need not list any salary or wages for the deputy's own service as deputy registrar or as the office manager.

Caution. For deputy registrars who also serve as the office manager, be careful not to duplicate hours worked.

EMPLOYMENT POSITION	PROJECTED HOURS PER WEEK	PROJECTED HOURLY RATE	PROJECTED WEEKLY PAV	PROJECTED MONTHLY PAY (weekly x 4)
Deputy Registrar	40.00	N/A	N/A	N/A
Office Manager (leave blank if the Deputy Registrar is also the Office Manager)				
Assistant Office Manager	40.00	\$ 17.00	\$ 680.00	\$ 2,720.00
Experienced Employees Total Number (combine Full-time & Part-time) = 3	97.00	\$ 14.00	\$ 1,358.00	\$ 5,432.00
New Hire Employees Total Number (combine Full-time & Part-time) = 3	97.00	\$ 12.00	\$ 1,164.00	\$ 4,656.00
TOTA	LS 274,00	N/A	\$ 3,202.00	\$ 12,808.00

Form 4.3, Staffing and Personnel Calculation (2023)

#### 4.4 START-UP COSTS CALCULATION

Propos	er's na	ıme:	Winfield O'Neal	Location	number:	25-N
costs c	of begi	nning	is form is to assure the BMV a deputy registrar business, s to cover your personnel, site	We need to know	that you l	nave enough
1.	PER	SOI	NNEL COSTS (FOUR V	WEEKS)		
	Use I	Form	4.3 to calculate four (4) week	s' personnel costs fo	r this loca \$ 12808.	
2.	SIT	E PF	REPARATION COSTS	(AMORTIZED)		
	Α.	costs	his is a Deputy Provided Sites you will need to spend to strar agency in each of the following Modifications  Counter Costs  Other Costs  Total	prepare the buildin	er the actu g for use	as a deputy
			amortized over 60 month cyide line 4 by 60)	ontract period =	\$ 141.6	66667
	В.	Age	his is a BMV Controlled S ney Specifications for this lo n the Agency Specifications	ocation. Do not cha	ation con ange the	tained in the information
3,	AG	ENC	CY RENTAL PAYMEN	TS (3 MONTHS	)	
	Α.		his is a Deputy Provided Si or lease this site.	te, enter the actual a	mount yo	u will pay to
тОл	В	Age	his is a BMV Controlled Sency Specifications for this side month's rent:  \$\frac{350}{2}\$  RT-UP COSTS		he amour	it listed.
101	[fou	r wee	eks' personnel costs, plus one aration costs (2.A total amount), plus three mo	ount or 2.B BMV	\$ 2344	9.6667

# STATE OF OHIO DEPARTMENT OF PUBLIC SAFETY BUREAU OF MOTOR VEHICLES DEPUTY REGISTRAR CONTRACT - 2023

		ad Street, Colur	r of Motor Vehicles, (Registrar, nbus, Ohio 43223-1102 and (deputy registrar, herein) whose
home mailing addres	ss is	Ohio (Zin	, to operate a deputy
registrar agency, Lo	Erapklin		, to be located as follows: in the
State of Ohio, Count City/Village/Townsh	y 01	City	of Hilliard
Street address: 4/4 (City) Hilliard	O Cemetary Hoad	, Ohio (Zip)	43026

WHEREAS, the Registrar of Motor Vehicles, pursuant to section 4503.03, section 4507.01, and other applicable sections of the Ohio Revised Code, wishes to appoint and contract the above named person as deputy registrar for the above referenced location;

WHEREAS, the above named deputy registrar wishes to accept this appointment and contract as deputy registrar;

#### NOW, THEREFORE, IT IS AGREED AS FOLLOWS:

- 1. The Registrar hereby appoints the above named person as a deputy registrar subject to the 2023 Deputy Registrar Contract Terms and Conditions which are incorporated herein by reference;
- The above named person hereby accepts appointment as a deputy registrar subject to the 2023 Deputy Registrar Contract Terms and Conditions incorporated herein by reference;
- 3. The term of this appointment and contract shall begin on the 25<sup>th</sup> day of June, 2023, and shall end on the 24<sup>th</sup> day of June, 2028, unless otherwise terminated as provided herein;

Form 4.5, Deputy Registrar Contract (2023)

4. The deputy registrar is appointed and accepts appointment in the capacity of [state whether; "an individual," "County Auditor for (specify county)," "Clerk of Courts for (specify county)," or "a nonprofit corporation"]:  an individual
5. The Deputy Registrar certifies that he or she has read, understands, and hereby agrees to all of the 2023 Deputy Registrar Contract Terms and Conditions incorporated herein.  Deputy Registrar signature  Date
STATE OF OHIO :
COUNTY OF Franklin:
Before me, a notary public in and for said county and state, personally appeared the above named Winkeld V. O'Neal, who acknowledged that he or she did sign the foregoing instrument and that the same is his or her free act and deed.
IN WITNESS WHEREOF I have hereunto set my hand and official seal, this 30 day of 50 nuary, 2023.  Mastastra-Filler  NOTARY PUBLIC
Printed name of Notary Public: Nastasha Allen
Printed name of Notary Public: Nastasha Allen  My commission Expires: 8-16-2025
My commission Expires:
BY:  REGISTRAR OF MOTOR VEHICLES
Done at Columbus, Ohio, on

#### 5.0 DEPUTY PROVIDED SITE CHECKLIST

Proposer's Full Legal Name Winfield V. O'Neal
Location Number 25-N
Proposed Site Address 4740 Cemetery Road
Proposer's Telephone Number (number where BMV staff can reach you) (
Proposal Number (BMV use only)

<u>INSTRUCTIONS</u>: You must submit one original of this form and all documents listed on this form **FOR EACH LOCATION YOU ARE PROPOSING**. If you fail to submit a complete set of originals **FOR EACH LOCATION**, you will not be evaluated for those locations.

<u>ATTENTION:</u> Incumbent deputy registrars applying for contracts at existing license agency locations designated as Deputy Provided Sites are not required to complete and submit all Section 5 forms if the site was approved under the previous RFP and if there have been no changes to the site since the last contract was approved and signed. Under this license agency site provision, form 5.0, page one (1) of form 5.1, and form 5.3 must be completed and submitted with all other required forms and documents.

FORM	DESCRIPTION	1	BMV
5.0	Deputy Provided Site Checklist (this form)	V	
5.1	Site Questionnaire (page 1 only if incumbent deputy registrar proposing existing license agency site)	V	<b>/</b>
5.2	ADA Checklist (leave blank if incumbent deputy registrar proposing existing license agency site)	V	<b>/</b>
5.3	Lease Option (required for all proposers, which includes incumbent deputy registrars)	V	
	- filled out, including complete address	V	
	- signed and notarized		
5.4	Proximity Attachment [for "Proximity" sites only] (leave blank if incumbent deputy registrar proposing existing license agency site)	~	
Proposer provided	Site Plan (leave blank if incumbent deputy registrar proposing existing license agency site)	V	
	- with 8½ x 11-inch formatting (SUBMITTED ELECTRONICALLY)	V	V
	- with complete dimensions	~	
Proposer provided	Counter Plan (leave blank if incumbent deputy registrar proposing existing license agency site)	V	
	- with 8½ x 11-inch formatting (SUBMITTED ELECTRONICALLY)	V	V
	- with complete dimensions	V	<b>/</b>
Proposer provided	Map (leave blank if incumbent deputy registrar proposing existing license agency site)	~	<b>/</b>
	- with site clearly marked	~	<b>/</b>

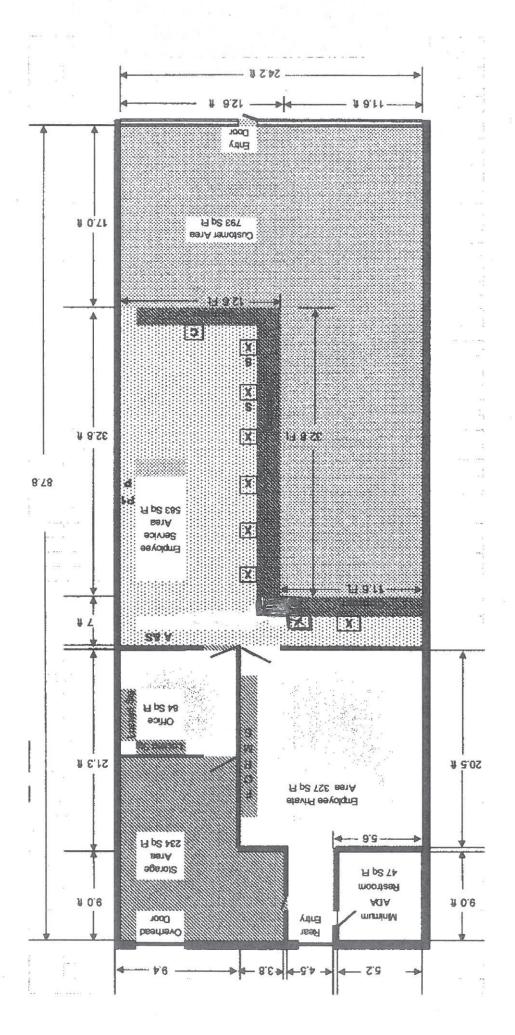
Form 5.0, Deputy Provided Site Checklist (2023)

#### **5.1 SITE QUESTIONNAIRE**

1.	Location Number for which you are proposing (from Agency Specifications): 25-N					
	Stre	eet address of site 4740 Cemetery Rd				
			Ohio, Zip Code	4302	26	
2. Is the site you are proposing currently in operation as a deputy registrar agency?						
			No	Yes_	~	
3.		you intend to perform construction or remodeling to prepare the	is site for operati	on under	a new	
	dep	uty registrar contract?	No	Yes_	V	
4.	4. Are you an incumbent deputy registrar applying for a contract at an existing license agency s was approved under your last contract?					
			No	Yes_		
5.	A.	If you answered "No" to question number 4, skip to question information required for this form (5.1) and the remainder of S				
	B.	If you answered "Yes" to question number 4, have there been a (interior and/or exterior to include parking areas, path of travel with disabilities, and signage)?			iduals	
			No	Yes_		
6.	6. A. If you answered "No" to question number 5, please print and submit this along with for for compliance with Section Five (5) requirements for this RFP and include it with the remainder of your required proposal documents.				rm 5.3	
B. If you answered "Yes" to question number 5, list the site changes in the space be specific with the description(s) of any changes that have been made. Include add supporting documentation and attachments if needed, then stop here. Print and s along with any other documentation and attachments for compliance with Section requirements for this RFP and include it with all other required proposal documentation.				litional ubmit thi on 5		

7.	Do you agree to comply with applicable Ohio Building Code remodeling is necessary?	equirem	ents if c	onstruc	tion or
		No		Yes_	V
8.	Is the site located in a city or village?	City	y		
	If so, name of city or village	Hill	iard		
	If not, name of township in which it is located	n/a			
9.	In what county is this site located?	Fra	nklin		
10.	Is your proposed site within the geographic area specified in the Age	ncy Spe	ecification	ns?	
		No _		Yes_	~
11.	If proposed location is <b>NOT</b> within the geographic area specified in proposed locations in preferred order of importance starting with "mo			cificatio	ons, list
12.	Have you included a map, with a mark showing the precise location of	of the pi	roposed s	ite?	
		No _		Yes_	~
13.	How many parking spaces are available for this site?		700		spaces
14.	How many other businesses share the parking facilities?	25		busir	ess(es)
15.	What is the distance of the nearest regular parking space from the proposed agency site using the shortest route a person could safely w	closest alk?	public e	ntrance	of the feet
16.	How many of the parking spaces are off-street (in a lot or garage)?		700	)	spaces
17.	How many of the parking spaces are paved?		700	)	spaces
18.	How many of the parking spaces are free (no charge for parking)?		700	)	spaces
19.	How many of the parking spaces are reserved exclusively for the use	C			

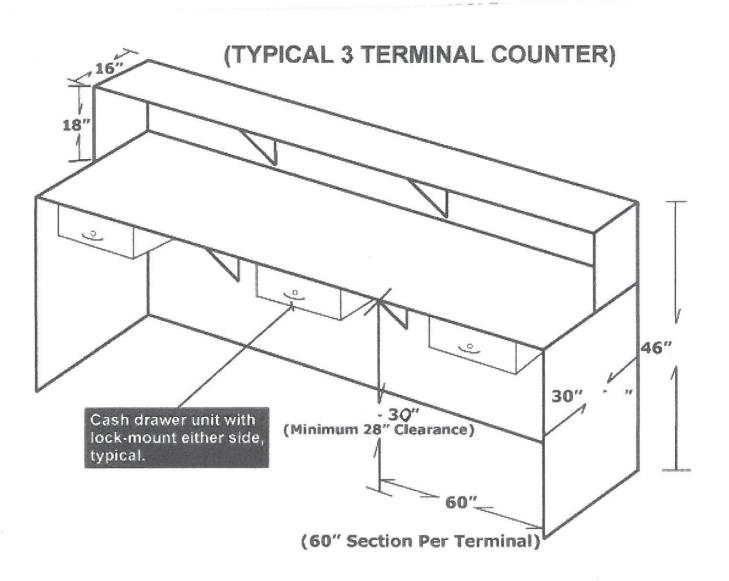
20. Do you agree to keep the agency at a reasonable temperature?	No	Yes
21. Will the site be safe for agency employees and patrons and will it has	ve security avai	
Submission of a floor plan of the site is mandatory. If original a than 8-1/2 x 11 inches, you must also provide a reduced size copy for dimensions must be indicated on the drawing. Copies of previous provided there have not been any changes since the last proposal.	matted at 8-1/2:	x 11-inches. All
22. Have you submitted a complete floor plan of the site, showing all dimensions of all the interior areas?	No	Yes_
23. How much space is allocated for the customer area?	793	square feet
24. How much space is allocated for the employee service area?	583	square feet
25. How much space is allocated for the employee private area?	327	square feet
26. How much space is allocated for the storage area?	234	square feet
27. How much space is allocated for the restroom facilities?	47	square feet
28. How much space is allocated for uses not listed above?	84	square feet
29. Total square footage of agency?	2068	square feet
Submission of a counter plan is mandatory. If original drawings are 11 inches, you must also provide a reduced size copy formatt dimensions, including those of the disability accessible counter, previous submissions will be accepted, provided there have not bee proposal.	ed at 8-½ x must be sho	11-inches. All wn. Copies of
30. Have you submitted a counter plan showing all dimensions of your c	counters?	4
31. Are your counters to be in accordance with RFP counter specification	No	
James of the accordance with real counter specification	No	Yes



	Height: 27 Width: 30	No	
		No	Yes
40.	Will the disabled-accessible section of your counter be a minim hole opening of at least 27 inches clearance height, 30 inches		
	license production equipment?	No	
39.	Do you agree to provide a counter, acceptable to the BMV,		
38.	Will you provide space for a vision screener at a reasonable l disabled-accessible counter?	neight and conveniently l	
		No	Yes
37.	Will each 60-inch section of your counter be able to support at	t least 100 pounds of equi	ipment?
		Actual Depth:	inches
		No	Yes
36.	Will the depth of your regular counter be a minimum of 30 inc	ches and a maximum of 3	6 inches?
	Actual Total Lengt	th (all counters):	feet
		No	Yes
35.	Will the total length of your equipment support counter be at l	east 60 inches for each te	erminal?
		No	Yes
34.	Do you agree to position all computers so they are adequately	protected from damage b	y customers?
	Actu	al Measurement: 46	inches
	incumbent deputies only, a maximum of 50 inches) high?	No	4
33.	Will your customer service counter be a minimum of 46 inches		
	A. Operator sit-down arrangement	B. Operator stand-up ar	rangement
32.	You are choosing: Both	nter Specifications, RFP A	Appendix 2.1,

# 6 total for agency operations

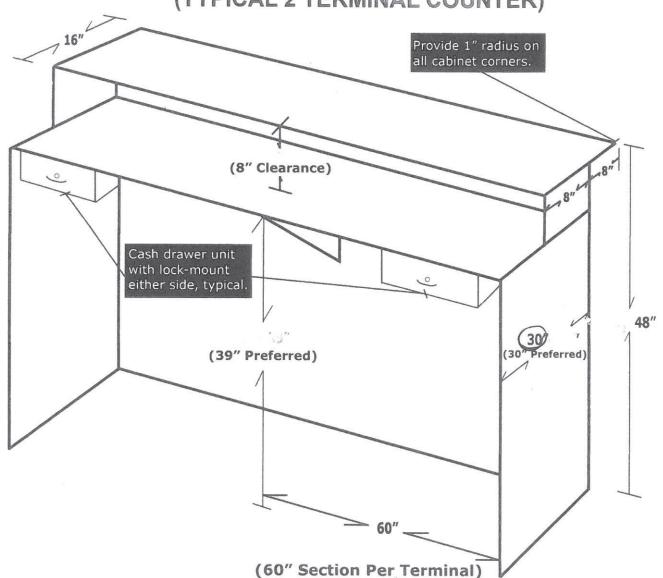
# A. Operator Sit-down

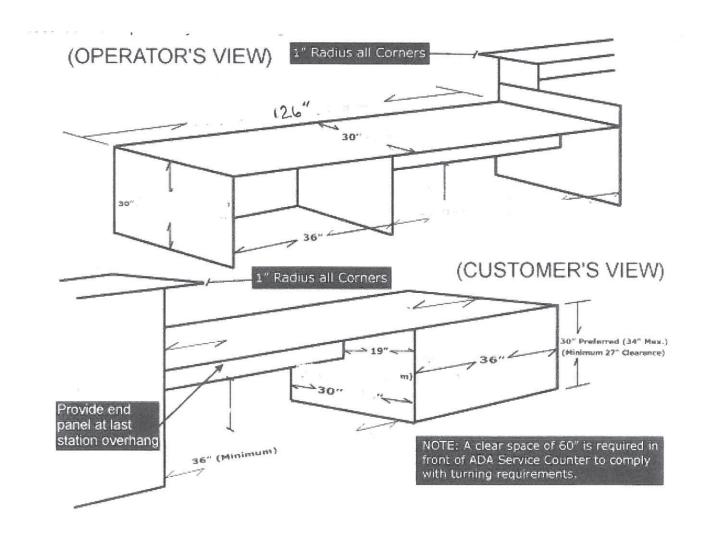


# B. Operator Stand-up

# 2 total for operations of agency

### (TYPICAL 2 TERMINAL COUNTER)





Disability Accessible Counter Requirements and Digital Photo Workstation Counter Recommendations

41.	Will you have at least one terminal service area which w with a disability?	rill be readily accessible	e for use by inc	dividuals		
		No	Yes			
42	Will you movide space sith as an the		V V V	4.45.5		
42.	Will you provide space either on the counter or on on space of at least 30 inches wide) for each of the printers	e or more separate pri s in the agency?	nter stands (a	dditional		
		No	Yes			
43.	How many signs do you propose for the location?		3	signs		
44.	List below the location and size (all dimensions) of you  Location of signs On building above front door On front window	Dimensions of sign 2' x 18' 3' x 3'				
	Top Walkway facing East & West in front of door	2' x 2'				
	5. Form 5.3. You must give satisfactory evidence that the facility you have proposed will be available for the operation of a deputy registrar agency during the entire period of the contract. If you will be leasing the facility from someone else, you must submit a fully executed (signed, notarized, and accepted) Lease Option, Form 5.3. If you own the property yourself, you must submit a copy of your deed along with a Lease Option, Form 5.3, giving yourself an option or a written statement that the property is available for use as a deputy registrar agency.					
	Form 5.4. Is the location for which you are proportional PROXIMITY SITE in the Agency Specifications for that		LIOIT FRO	VIDED		
	Yes. You must complete and submit with Attachment, Form 5.4.	your proposal a fully	completed Pr	roximity		
	No. Please do not submit the Proximity Att	tachment, Form 5.4.				

Answer all questions for the proposed facility as it now exists. If the site as it now exists is deficient in any respect, list in the spaces provided all improvements the landlord or you will make if you are awarded a deputy registrar contract. Be specific. You may use the possible solutions noted on this form or you may propose your own solutions. If the proposed facility is under construction, answer all questions regarding the facility after completion in accordance with the construction plans. If any question clearly does not apply, mark it "Not Applicable" or "N/A."

1. ACCESSIBLE ENTRANCE. People with disabilities should be able to arrive at a parking space accessible to persons with disabilities on the site, approach the building, and enter the building as

	including people with disabilities. "Accessible space" means a parking Americans with Disabilities (ADA) requirements for disability (formerly "Accessible entrance" means an entrance to a building which meets ADA by persons with disabilities, including persons who are in wheelchairs.	space which space which shall space which space which space with the space which space will be spaced with space which space will be spaced with space which space will be spaced with space with space will be spaced with space with space will be spaced with space will be spaced with space will be spaced with spaced wi	ch mee ed") pa	ets all
	A. Is there a path of travel from the disability accessible parking space to the agency entrance that does not require the use of stairs?	No	Yes	V
	B. Is the path of travel stable, firm, and slip-resistant?	No	Yes	~
	C. Except for curb cuts, is the path at least 36 inches wide?	No	Yes	V
	D. Do curbs on the pathway have curb cuts at least 32 inches wide at all necessary points?	No 🗸	Yes	
	If the answer is "no" to any of these questions, list specific improvements we are awarded a contract. Possible solutions include, but are not limited to, a an alternative path of travel, repairing surfaces, widening the pathway, install	dding a ram	np, desi	gning
	Improvements to be made:			
	A	Sale Section		200
	B			
	C			
	D. Designed an alternative path directly in front of agency er	ntrance	40-41	
2.	RAMPS. Are ramps necessary to permit wheelchair access?	Yes 🗸	_ No .	D
	If "yes" complete the following information. If "no," skip forward to Areas," next page.	"Parking a	nd Dro	pp-Off
	A. Are the slopes of ramps no greater than 1:12?	No	Yes	V
	Slope is given as a ratio of the height to length. 1:12 means for every of the ramp, the height increases one inch. For a 1:12 maximum slope, length is needed for each inch of height.			
	B. Do all ramps longer than six (6) feet have railings on both sides?	No	Yes	

C.	Are railings sturdy, and between 34 and 38 inches high?	N/A	No	Yes	
D.	Is the width between railings at least 36 inches?		No		
E.	Are ramps non-slip?	,	No		
F.	Is there a 5-foot-long level landing at the top of the ramp, at the bottom of the ramp, at switchbacks, if any, and at every 30-foot horizontal length of ramp?	N/A	No	Yes	
	The ramp should rise no more than 30 inches between landings.				
wh len	ramps are necessary, and the answer is "no" to any of these questi- ich will be made if you are awarded a contract. Possible solutions gthening ramp to decrease slope, relocating ramp, rebuilding ram usting railings, adding non-slip surface materials, etc.	include	e, but are n	ot limi	ted to,
_	Improvements to be made: Ramp is apx 4 feet long and curb height (from parking additional construction is required per ADA complian		o sidewa	alk). I	No
-		Joy.			
			***************************************		
			110 100		
			SPORT TO THE PROPERTY OF THE P		
PA acc	RKING AND DROP-OFF AREAS. Are an adequate number of essible parking spaces available (8 feet wide for car plus 5-foot streess aisle)?	ped	No	Yes	~
	r guidance in determining the appropriate number to designate, the uirements for new construction and alterations.	ne table	below give	es the	ADA
	Total spacesAccessible spacesTotal spacesAccessible spacesTotal spacesAccessible spaces1 to 251 space26 to 502 spaces51 to 753 sp		Total spaces 76 to 100	Acces 4 sp	sible
A.	Are 16-foot wide spaces, with 98 inches of vertical clearance, Available for lift-equipped vans?		No	Yes	~
	At least one of every 8 accessible spaces must be van-accessible.				
В.	Are the accessible spaces closest to the accessible entrance?		No	Yes	V
C.	Are the accessible spaces marked with the International Symbol of Accessibility (standard disability parking sign)?	f	No	Yes	~

3.

If the answer is "no" to any of these questions, list specific improvements which will be made if you are awarded a contract. Possible solutions include, but are not limited to, reconfiguring spaces by repainting stripes, moving the spaces, adding proper signs, etc.

		Improvements to be made:				
	Α.					
					18/11/0	
	C.					
	par	ter improvements, if any, have been made, how far will it be be king space to the nearest accessible building or mall entrance eelchair can safely travel?  Measur	using		lirect 1	oath a
		the nearest accessible space within two hundred (200) feet of the cessible entrance?		No	Yes	V
		the nearest accessible space within one hundred (100) feet of the cessible entrance?		No	Yes	~
4.		<b>TRANCE</b> . If there are stairs at the main entrance, is there also a np or lift, or is there an alternative accessible entrance?	AlA	No	Yes	
	A.	Do all inaccessible entrances have signs indicating the location of the nearest accessible entrance?	NA	No	Yes	
	B.	Can the accessible entrance be used independently?		No	Yes	V
	C.	Does entrance door have at least 32 inches clear opening (for double door, at least one 32-inch leaf)?		No	Yes	~
	D.	Is there at least 18 inches of clear wall space on the pull side of the door, next to the handle?		No	Yes	~
		A person using a wheelchair needs this space to get close enough t	o open	the door		
	E.	Is the threshold level (less than 1/4 inch high) or beveled, up to 1/2 inch high?		No	Yes	~
	F.	Are doormats 1/2 inch high or less with beveled or secured edges?		No	Yes	V
	G.	Is the door handle no higher than 48 inches and operable with a closed fist?		No	Yes	~
		(The "closed fist" test for handles and controls: Try opening the using only one hand, held in a fist. If you can do it, so can a person her hands.)			-	

If the answer is "no" to any of these questions, list specific improvements which will be made if you are awarded a contract. Possible solutions include, but are not limited to repair, replacement, or removal of any fixtures or materials creating obstacles.

		Improvements to be made:			
	A.	No stairs; All entrances are ADA compliant			
	B.			ON COLUMN	
	E.		10000-7		
	F.				
	G.				
5.	sho is	CCESS TO ALL DEPUTY REGISTRAR SERVICES. Ideally, the buld allow people with disabilities to obtain goods or services without specimot possible to provide full accessibility, assistance or alternative services request.	ial assistanc	ce. Wł	nere it
	A.	Does the accessible entrance provide direct access to the main floor, lobby, or elevator?	No	Yes	~
	B.	Are all public spaces on an accessible path of travel?	No	Yes	V
	C.	Is the accessible route to all public spaces and services at least 36 inches wide (except for interior doors)?	No	Yes	~
	D.	Are the aisles between chairs or tables at least 36 inches wide?	No	Yes	V
	E.	Are there spaces for wheelchair seating distributed throughout?	No	Yes	~
	F.	Do interior doors into public spaces have at least a 32-inch clear opening?	No	Yes	V
	G.	On the pull side of interior doors, next to the handle, is there at least 18 inches of clear wall space so that a person using a		100	
	**	wheelchair can get close enough to open the door?	No		
	H.	Can doors be opened without too much force?	No		
	I.	Are door handles 48 inches high or less and operable with a closed fist?	No	Yes _	-
	J.	Are all interior thresholds, if any, level (less than 1/4 inch high), or beveled, up to 1/2 inch high?	No	Yes _	~
	K.	Is carpeting, if any, low-pile, tightly woven, and securely attached along edges?	No	Yes	V

If the answer is "no" to any of these questions, list specific improvements which will be made if you are awarded a contract. Possible solutions include, but are not limited to repair, replacement, or removal of any fixtures or materials creating obstacles.

	Improvements to be made:			
A.				
			900V. 15-07 to 100 to 1	
		ys 30 200 000 000 000 000 000 000 000 000		
SE	ATS, TABLES & COUNTERS			
A.	Are the aisles between fixed seating (other than assembly area seating) at least 36 inches wide?	No	Yes	
B.	Is the top of the ADA table or counter between 28 and 34 inches high?	No	Yes	~
C.	Are knee spaces at accessible tables at least 27 inches clearance height, 30 inches wide, and 19 inches deep?	No	Yes	V
are	the answer is "no" to any of these questions, list specific improvements when awarded a contract. Possible solutions include, but are not limited to noval of any fixtures or materials creating obstacles.			10.00
	Improvements to be made:			
Α.				
	ESTROOM USAGE. Restrooms should be accessible to people with disa			
A.	Is there currently a restroom available for use by the customers of the agency?	No	Yes	~
В.	Is at least one restroom (either one for each sex, or unisex) fully ADA accessible?	No	Ves	~

6.

C.	Is there adequate signage identifying the ADA restroom(s)?		No	Yes	V
D.	Is the doorway of the ADA restroom at least 32 inches clear?		No	Yes	V
E.	Are doors to the ADA restroom(s) equipped with accessible handl (operable with a closed fist), 48 inches high or less?	es	No	Yes	~
F.	Can doors to the ADA restroom(s) be opened easily (5-pound maximum force)?		No	Yes	V
G.	Does the entry configuration to the ADA restroom(s) provide adequate maneuvering space for a person using a wheelchair?		No	Yes	V
Н.	Is there a 36-inch-wide path to all fixtures in the ADA restroom(s)	?	No	Yes	~
are	the answer is "no" to any of these questions, list specific improvement awarded a contract. Possible solutions include, but are not liminoval of any fixtures or materials creating obstacles.				
	Improvements to be made:				
A.	Upon request, this agency allows access to ADA cor	nplian	t restroo	m. A	ın
В.	agency employee accompanies customer to the rest	room	and said	S (8)	-
С.	employee remains in the employee private area while	e the	restroom	is in	
D.	use. The employee will then accompany the custom	er ba	ck to the		
-	customer service waiting area. At no time is a custo			acce	SS
-	through the employee work are and/or private area u				
1					
	<b>CALLS.</b> The following questions apply to ADA restroom(s).		All seconds		
A.	Is the stall door operable with a closed fist, inside and out?	NA	No	Yes	
B.	Is there a wheelchair-accessible stall that has an area of at least 5 feet by 5 feet, clear of the door swing, OR is there a stall that is less accessible but that provides greater access than a typical stall (either 36 by 69 inches or 48 by 69 inches)?	,	No		
C.	In the accessible stall, are there grab bars behind and on the side wall nearest to the toilet?	. 17			
D.	Is the toilet seat 17 to 19 inches high?		No	Yes	<b>V</b>

If the answer is "no" to any of these questions, list specific improvements which will be made if you are awarded a contract. Possible solutions include, but are not limited to repair, replacement, or removal of any fixtures or materials creating obstacles.

Improvements to be made: A n/a - Agency has a single ADA compliant restroom with no stalls B. n/a - Agency has a single ADA compliant restroom with no stalls C. There is a Grab Bar behind and on the side wall nearest to the toilet **LAVATORIES.** The following questions apply to ADA restroom(s). A. Does one lavatory have a 30-inch-wide by 48-inch-deep clear space in front? No Yes B. A maximum of 19 inches of the required depth may be under the lavatory. No \_\_\_\_ Yes \_\_\_\_\_ No \_\_\_\_ Yes \_ C. Is the lavatory rim no higher than 34 inches? D. Is there at least 29 inches from the floor to the bottom of the No \_\_\_\_ Yes 🗸 lavatory apron (excluding pipes)? No \_\_\_\_ Yes \_\_\_ E. Can the faucet be operated with one closed fist? F. Are soap and other dispensers and hand dryers within reach ranges No Yes and usable with one closed fist? G. Is the mirror mounted with the bottom edge of the reflecting surface No Yes 40 inches high or lower? If the answer is "no" to any of these questions, list specific improvements which will be made if you are awarded a contract. Possible solutions include, but are not limited to repair, replacement, or removal of any fixtures or materials creating obstacles. Improvements to be made: A.\_\_\_\_

F. \_\_\_\_\_

#### **5.3 LEASE OPTION**

1. I (we)(owners' complete names) Hilliard Square Shopping Center LLC

				3 4			,
of (owners' complete	address) C/O Ro	oney M	urphy				
4398 Arbor l	_ake Drive						
City Groveport	•	, State	Ohio		_, Zip 43	215	
HEREBY GRANT, u				nereby ack	nowledged, t	his OPTI	ON
TO LEASE the fo	ollowing described	property 1	ocated in	the State	e of Ohio,	County	of
Franklin		, (stat	e whethe	er city,	village or	towns	hip)
	of			and	commonly	known	as:
(property's address)	4740 Cemet	ery Ro	ad				
Suite	<sub>City</sub> Hilliard	d		, 0	hio, Zip 43	3026	
to (proposer's name)	Winfield V. (	D'Neal			w		7
of (proposer's address						all and a second	
Cit				, 0	hio, Zip		
for the operation of	a denuty registrar	agency line	ler contrac	t with the	Ohio Bure	au of M	otor

for the operation of a deputy registrar agency under contract with the Ohio Bureau of Motor Vehicles, and for no other purpose.

- 2. THE TERM OF THE LEASE, if executed, shall begin no later than the <u>25<sup>th</sup></u> day of <u>June</u>, 20<u>23</u> and shall not terminate before the 24<sup>th</sup> of <u>June</u>, 20<u>28</u>.
- 3. THE TERM OF THIS LEASE OPTION shall begin on the date of its execution (signing) below and shall be held open until the 31st day of May, 2023.

#### 4. THE PARTIES AGREE AS FOLLOWS:

- A. The owners may, in their sole discretion, grant a similar lease option to operate a deputy registrar agency for the stated period of time to more than one proposer, provided that the premises are not subject to an existing lease for any portion of the term of lease as specified in paragraph 2, above.
- B. If the owners have granted or hereafter grant an option to the same described real estate to another person or entity for the operation of a deputy registrar agency it is understood and agreed by owners and proposer that only the option granted to the person or entity awarded a contract by the Ohio Bureau of Motor Vehicles shall be entitled to exercise the relevant option.

C.	Except as provided in paragraphs 4(A) and (B), above, the owners shall not grant an option,
	lease, or rental agreement to any other person during the term of this lease option specified in
	paragraph 3, above.

D. The lease under this option shall be on any terms as owners and optionee agree to contemporaneously with the granting of this option, provided that no such term shall be inconsistent with this lease option. Said terms, if any, are incorporated herein.

Owner(s)' signature(s):		
Owner(s)' printed name(s):		
STATE OF Ohio COUNTY OF Frankli	n:	
	was acknowledged before me on this, 2023, by the owners,	
Notary Public  Printed name of Notary P	ublic:	
	uone.	
I hereby accept this option.		
Date	Optionee signature, Deputy Registrar Proposer	

#### 5.4 PROXIMITY ATTACHMENT

#### Instructions

If the location you are submitting a proposal for is designated in the Agency Specifications as a deputy Provided <u>Proximity Site</u>, complete this form and include the original with your proposal. If it is designated as a Deputy Provided <u>Non-Proximity Site</u>, do not submit this form.

This document is for locations which the Registrar has designated for One-Stop Shopping to encourage the deputy registrar to provide a site located close to either an **existing** Driver's License Examination Station or an **existing** Clerk of Courts Title Office.

Bureau of Motor Vehicles (BMV) records indicate that a Driver's License Examination Station or a Clerk of Courts Title Office, or both, are situated within the boundaries of this location.

If there are both a Driver's License Examination Station and a Clerk of Courts Title Office within the boundaries of this location, equal consideration will be given for situating close to either one.

In evaluating the proposed deputy registrar site's proximity to either a Driver's License Examination Station (Exam Station) or a Clerk of Courts Title Office (Title Office), the Registrar intends to give the following consideration:

**Highest Consideration**: Highest consideration will be given to sites situated in the same building, in an adjacent building, within the same business district, or within the same shopping center as the **existing** Exam Station or Title Office.

**Second Highest Consideration**: Second highest consideration will be given to sites situated within approximately one-half mile, by most direct public-access route, to the **existing** Exam Station or Title Office.

Proposers shall not attempt to influence a Driver's Examination Station or a Clerk's Title Office to move to a different location at this time. No credit will be given during this RFP process to any proposer who proposes to relocate a Driver's License Examination Station or a Clerk's Title Office to be closer to the proposer's site.

# QUESTIONNAIRE (SUBMIT ORIGINAL)

1.	Proposer's name Winfield V. O'Ne	eal			
2. Street address of proposed site 4740 Cemetery Road					
	City Hilliard	State	Ohio	Zip	43026

If the proposed site is close to an <b>existing</b> Driver's License Examination what is the address of the Exam Station?	n Sta	tion (E	xam Sta	ation),	
4738 Cemetery Rd., Hilliard OH 43026					
Is the proposed site located within the same building, an adjacent bu district, or the same shopping center as the Exam Station?	ilding, the same business				
district, of the same shopping center as the Brain station.	No_		Yes _	V	
Is it located within approximately one-half mile (0.5 miles) from the Exam	Stati	on?			
	No _		Yes _		
If YES, specify distance to nearest one-tenth mile: Next door to our office					
Also specify exact directions between the two facilities traveling in proposed site to the Exam Station and return):	both	direction	ons (fro	m the	
27.5' to the east of our agency entrance. Same Distance (27.5') west from	Exam	station	1.		
If the proposed site is close to an <b>existing</b> Clerk of Courts Title Office address of the Title Office?	(Title	Office	e), what	is the	
N/A					
Is it located within the same building, an adjacent building, the same business district, or the same					
shopping center as the Title Office?	No_	<b>V</b>	Yes_		
Is it located within approximately one-half mile (0.5 miles) from the Title Office?					
	No_	~	Yes		
If YES, specify distance to nearest one-tenth mile:					
Also specify exact directions between the two facilities traveling in proposed site to the Title Office and return):	both	directi	ions (fro	om the	
N/A					

Form 5.4, Proximity Attachment, Page 2 of 2 (2023)

4. Is estimated to have generated the following business over the previous twelve months:

Total Vehicle registration transaction	28,393
TOTAL DRIVER LICENSE/IDENTIFICATION CARD	39,359
TOTAL TRANSACTIONS*	75,825
TOTAL PROJECTED ANNUAL REVENUE	\$496,204.80

\* Use the "TOTAL TRANSACTIONS" estimates for calculating the agency class size, number of computer terminals, minimum weekly staff hours, minimum parking spaces, and minimum square footage requirement. Please note, other transactions in addition to vehicle registrations and driver license/identification cards make up the "Total Transactions."

**Disclaimers:** All data listed in this section are estimates based on evaluations of transactions over a recent twelve-month period and may not accurately reflect actual future transactions. All figures may be subject to fluctuation or changes. The number of transactions may vary for many reasons. The number of deputy registrar agencies may increase or decrease. Other competitive factors may affect the number of transactions. Finally, the fees may be affected by changes to the applicable laws.

Therefore, the Registrar makes no representations nor guarantees regarding the accuracy of the estimates, the actual number of transactions which may be expected to occur under the proposed contract, nor the listed fees.

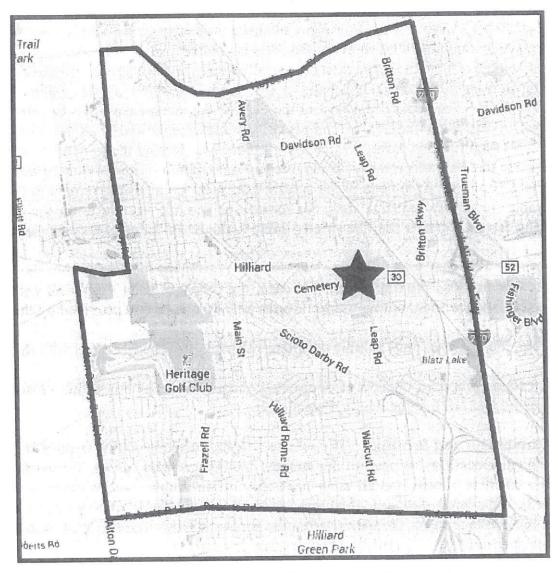
6.		Is designated <b>BMV CONTROLLED SITE</b> , see BMV Controlled Site Form, included.
	<u>X</u>	Is designated <b>DEPUTY PROVIDED SITE, PROXIMITY</b> , proposers must submit Form 5.4, Proximity Attachment. See DEPUTY PROVIDED SITE ATTACHMENT, included.
		Is designated <u>DEPUTY PROVIDED SITE</u> , <u>WITHOUT ANY ONE-STOP SHOPPING CONSIDERATIONS</u> , proposer should not submit Form 5.4 and should <u>NOT</u> attempt to make any arrangements in conjunction with a driver license examination station or clerk of courts title office. See DEPUTY PROVIDED SITE ATTACHMENT, included.
7.	<u>X</u>	<b>GEOGRAPHIC AREA.</b> The deputy registrar site shall be located within the State of Ohio, County of Franklin and within the boundaries of the attached map.

Appendix 2.4, Page 2 of 2 (2023)

## FRANKLIN COUNTY

#### **HILLIARD - LOCATION #25-N**

#### **GEOGRAPHIC AREA SHEET**



The site chosen for this location shall be in close proximity (evaluated as received) or within the boundaries listed below:

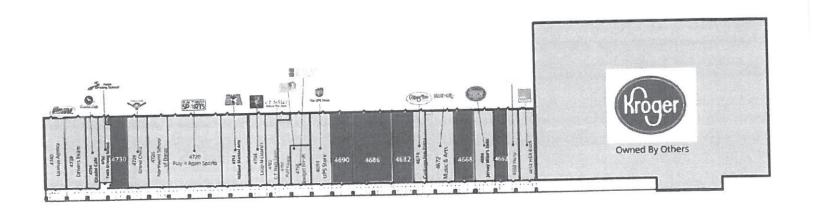
Northern Boundary - Hayden Run Rd.

Eastern Boundary - I-270

Southern Boundary - Roberts Rd.

Western Boundary - Alton Darby Creek Rd. to

Scioto and Darby Creek Rd. to Cosgray Rd.



# Google Maps Hilliard, Ohio

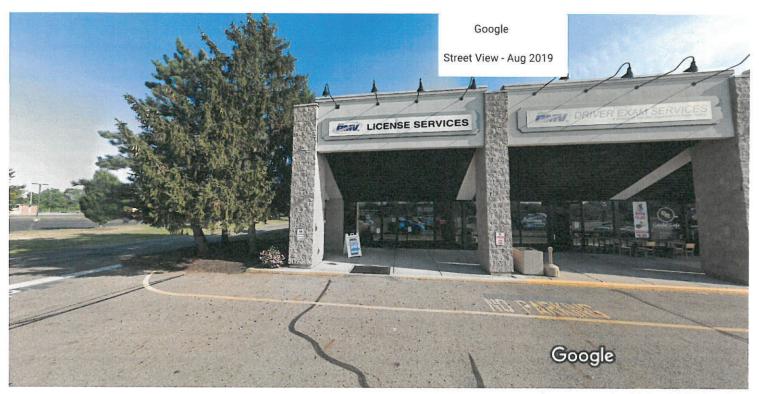


Image capture: Aug 2019

© 2023 Google

4740 Cemetery Rd

All

Street View & 360°